

Application Narrative

1. SUMMARY OF HOMELESSNESS IN THE COC, LARGE CITY, OR COUNTY

This Data has been submitted by the CoC in our Jurisdiction.

2. DEMONSTRATION OF REGIONAL COORDINATION

A. Coordinated Entry System (CES) Information

1. How do you coordinate with your CoC's CES?

The County of Monterey coordinates its partnerships with non-profit agencies with the CoC's Coordinated Entry System (CES). The County itself, does not directly participate in Coordinated Entry, but provides funding for homeless services to the participating organizations within the CoC that include the Coalition of Homeless Service Providers (CHSP). All programs subcontracted through the County that require HMIS participant data are utilizing the system and collecting and entering data. Monterey County Department of Social Services has been working to gain HMIS licenses to better understand and participate in HMIS data quality and improve methods of tracking program outcomes. The County oversees and monitors its funding to partners and ensures that programs that are funded are entering all participants into CES. The County of Monterey (County) and the various departments operating under its leadership provide a wide variety of services to county residents. The County has extensive experience coordinating, contracting, and overseeing community providers to deliver quality services that meet local, state, and federal regulations and community standards.

The Coalition of Homeless Services Providers is composed of a network of organizations that share the same motivation to address the homeless crisis. Within that network alone, there are twenty members – all a mix of service providers, the local housing authority, and housing developers. Among the advising organizations are representatives from multiple cities, county officials, and county health, social services, and human services departments.

An example of how the County ensures partnership in CES is the County run homeless shelter. The County requires Community Homeless Solutions (CHSP), as the Warming Shelter Provider, to adhere to the Coalition of Homeless Services Providers Data Quality Guidelines and HMIS Data Standards Manual. It is important that data is consistent to ensure program outcomes are measured correctly. The CHSP Data Quality Guidelines require that homeless projects are expected to have a 95% standard of completeness rate and outreach programs is expected to have an 85% standard of completeness rate. In order to assure data quality, all users must attend HMIS oversight committee meetings convened by the CHSP. The CoC has adopted the HMIS Data Standards completed by HUD in 2018. This document details how a CoC utilizes HMIS to comply with the requirements of CoC Program interim rule 24 CFR 578.

2. What, if any, are your jurisdiction's current challenges related to CES, and how do you plan to address these challenges?

CARS is multifaceted and highly complex to administer and there are many steps in which referrals can get bottle necked. The main challenges lie within the inability of the software to capture all the required information needed to make a referral and tracking client referral history.

CHSP staff must do most of this work manually, including but not limited to the manual drawdown of client information from the software and tracking referrals in numerous spreadsheets. CHSP is currently exploring moving CARS into ServicePoint, the HMIS system used in our community.

The County supports the CoC in its efforts to move CARS into Service Point and ensuring participating organization in County funded homeless programs are using the new system.

3.How do you promote the utilization of your CES?

The County promotes utilization of CES by attending CHSP meetings and ensuring all organizations involved in homeless services utilize CES.

a. Specifically, what outreach do you conduct to ensure all individuals experiencing homelessness in your jurisdiction, including those with multiple barriers, are aware of the CES assessment and referral process?

In order to determine homeless shelter priorities for our upcoming project, the County and City held public hearings at the First Tee in December and introduced the shelter during several City Council meetings to gain public input on the shelter location. Additionally, four public hearings regarding HEAP funding were held throughout the County. HEAP funding priority meetings were organized by the CoC. County and City staff attended these meetings between September and December 2018. In addition, the County coordinated an update of the 10-Year Homeless Plan to be No Place Like Home (NPLH) compliant in order to allow the County to be eligible for NPLH funding. During these meeting we also talked about HMIS coordination.

In addition to outreach conducted on homelessness and programs, the County and the City of Salinas holds an annual event, the Chinatown Block Party that is held in a homeless encampment in Salinas. This event is designed to bring non-profit agencies to the streets and the encampments in Chinatown Salinas to ensure homeless individuals are aware of programs and agencies that can enroll them in Coordinated Entry and get them into HMIS. This event is successful and brings the community together with free food, free activities, free clothing and many non-profits who meet the homeless where they are to provide the opportunity to enroll in services.

The County supports the Coalition and regularly attends CoC, Leadership Council and other working group meetings to ensure resources to enroll clients are deployed. The County ensures that all non-profit partners enroll homeless clients in Coordinated Entry and HMIS.

B. Prioritization Criteria

1.What are the criteria used to prioritize assistance for people experiencing homelessness in your jurisdiction?

The Lead Me Home (LMH) CoC created a local prioritization matrix that guides the decisions of how clients on the Master List are referred. Families, Veterans, and those who are medically frail receive priority points added to their CARS assessment scores. Please see the chart below for specific examples of how each program type utilizes the matrix.

**MONTEREY COUNTY COORDINATED ASSESSMENT & REFERRAL SYSTEM
HOUSING ELIGIBILITY AND PRIORITIZATION MATRIX**

Program Applicability:

- CoC, ESG, HUD VASH, VA-funded homeless programs – Must participate per federal requirements
- All other homeless programs – Strongly encouraged to participate through participation MOU

PROGRAM TYPE	CLIENT ELIGIBILITY SCREENING CRITERIA	PRIORITIZATION/POPULATION FACTORS
Permanent Supportive Housing	<ul style="list-style-type: none"> • Literal homelessness (Cat. 1) and fleeing domestic violence (Cat. 4) • Verifiable disability • Other limits may apply if CoC funded (e.g., from streets or shelters) • Additional eligibility and prioritization requirements may apply based on other funder requirements • Local client background limitations: <ul style="list-style-type: none"> ○ See attached CoC Local Standards on 	<p>Prioritization:</p> <ul style="list-style-type: none"> ✓ Chronicity of homelessness and highest service needs <ul style="list-style-type: none"> ✓ VI-SPDAT scores of (with highest scores prioritized) <ul style="list-style-type: none"> • 8 or higher for individuals • 9 or higher for families ✓ Non-chronic homeless households with disabilities and most severe service needs <ul style="list-style-type: none"> ✓ VI-SPDAT scores of (with highest scores prioritized) <ul style="list-style-type: none"> • 8 or higher for individuals • 9 or higher for families <p>Populations/Subpopulations</p> <ul style="list-style-type: none"> ✓ Local population/subpopulation priority points (points can be aggregated) <ul style="list-style-type: none"> • 2 points: youth/young adults, ages 18-24 • 1 point: families with children • 2 points: veterans

	<p>Client Background Limitations by Program Type</p> <p><i>Goal is Housing First – screen in rather than screen out where possible</i></p>	<ul style="list-style-type: none"> • 3 points: medically frail or Whole Person Care (includes individuals with more complex medical needs who may require more intensive or longer duration services, for example: cancer, strokes, heart diseases, cirrhosis, tuberculosis, paraplegia, persons who need assistance with daily living, etc.)
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PROGRAM TYPE	CLIENT ELIGIBILITY SCREENING CRITERIA	PRIORITIZATION/POPULATION FACTORS
Transitional Housing (Shared and Non-shared Units)	<ul style="list-style-type: none"> • Literal homelessness (Cat. 1), at imminent risk (Cat. 2), and fleeing domestic violence (Cat. 4) • Additional eligibility and prioritization requirements may apply based on other funder requirements • Local client background limitations: <ul style="list-style-type: none"> ○ See attached CoC Local Standards on Client Background Limitations by Program Type 	<p>Prioritization:</p> <p>Only households within a targeted population will be eligible for transitional housing, and will be prioritized in the following order:</p> <ul style="list-style-type: none"> ✓ Vulnerability <ul style="list-style-type: none"> • VI-SPDAT scores of (with highest scores prioritized) <ul style="list-style-type: none"> • 6 - 7 for individuals • 7 - 8 for families • <i>NOTE: individuals and families who score higher - in the PSH range - may be placed in TH as Interim Housing solution while awaiting PSH availability</i> <p>Populations/Subpopulations</p> <ul style="list-style-type: none"> ✓ Local population/subpopulation priority points (points can be aggregated) <ul style="list-style-type: none"> • 2 points: youth/young adults, ages 18-24 • 1 point: families with children • 2 points: veterans • 3 points: frail health
PROGRAM TYPE	CLIENT ELIGIBILITY SCREENING CRITERIA	PRIORITIZATION/POPULATION FACTORS

2. How is CES, pursuant to 24 CFR 578.8(a)(8) used for this process?

The purpose of 24 CFR 578.8(a)(8) is to effectuate section 504 of the Rehabilitation Act of 1973 as amended 929 U.S.C 794), to the end that no otherwise qualified individual with handicaps in the United States shall, solely by reason of his or her handicap, be excluded from the participation in, be denied the benefits of, or be subjected to discrimination under any program or activity receiving Federal financial assistance from the Department of Housing and Urban Development (HUD). The policies and standards for compliance meet the County's non-discrimination policies in contracting and the CoC's Written Standards that include Non-Discrimination Policies.

C. Coordination of Regional Needs

1. How have you coordinated with your partnering CoC, large city (if applicable), and/or county to identify your share of the regional need to address homelessness?

The County engages in a service delivery model that assures access to underserved communities who are disproportionately impacted by homelessness. In order to ensure a genuine outreach and engagement approach, County staff have identified partners such as non-profit service providers, local law enforcement, faith communities and other jurisdictions. The County and the City of Salinas partnered in addressing the need for a regional shelter. An example of the partnership to meet the goals of ending homelessness is the partnership of the County with the City to build a shelter and to operate warming shelters. The City of Salinas was the first City that entered into an MOU with the County to build a shelter. The original MOU to partner in shelter operations began five years ago. The County and the City have progressed to a permanent partnership, for as long as there is a need to provide emergency shelter to those experiencing homelessness. The County and City entered into an MOU to build a shelter. The County donated two parcels of land dedicated to a permanent shelter and permanent supportive housing. These parcels are estimated to have a market value of \$5 million dollars. The County applied for and was awarded HEAP funding to construct the shelter. At the end of 2018, the City provided the County \$125,000 for predevelopment, soft costs. The County has also conducted Phase I Environmental Site Assessments on both parcels. The County hired an architect that began initial designs on the shelter. The architect carefully considered needs from the public workshops conducted in the CoC lead HEAP public meetings.

The County collaborates internally and externally to ensure exits to permanent housing are provided in a seamless, person friendly way in programs offered by DSS and Monterey County Behavioral Health (MCBH). The following are partnerships that detail exits to housing that can be expanded in the future of shelter programs in Monterey County. Since 2014, DSS has managed and provided program oversight to the CalWORKs Housing Support Program and Family Stabilization Program, growing the service to over \$1,350,000 annually for rapid-rehousing and homeless prevention. The program's housing pipeline and service eligibility is carefully managed and assessed for referrals from high need sources. DSS has partnered with the City of Salinas through MOU, and Community Homeless Solutions through contract to provide

emergency shelter services with the goal of exiting shelter residents to permanent housing since 2013. Because DSS participates in continuous oversight of both contracts, the department can support seamless referrals and determine case eligibility immediately. County goals in collaboration with Interim are to reduce the incidence of and the need for costly inpatient psychiatric hospital care, to prevent mentally ill adults from becoming homeless, and to assist those who are homeless to obtain and maintain housing in the community. Interim's goal is to help individuals with mental illness to achieve satisfying, productive lives in the community, and to achieve wellness and recovery.

County DSS and MCBH regularly attend CHSP meetings and are voting members of the CoC's Leadership Council to ensure County programs meet needs within the County and the CoC.

2. What is your identified share of this need, and how will the requested funds help your jurisdiction meet it?

Staff from the County Administrative Office (CAO), Department of Social Services (DSS), Resource Management Agency (RMA), Monterey County Health Department, and the Bureau of Behavioral Health, determined County priorities for the \$2,642,128.26 HHAP allocation. Staff developed the following funding priorities based on an assessment of County goals and priorities to shelter unhoused homeless persons within the County and to find permanent housing opportunities for those living in shelters: [administrative costs \\$184,948.98](#); [Strategic Homelessness Planning, Infrastructure Development, CES, and HMIS \\$132,106.40](#); [Operating Subsidies and Reserves \\$52,842.55](#); [Outreach and Coordination \(including employment\) \\$52,842.61](#); [New Navigation Centers and Emergency Shelters \\$343,476.67](#); [rental assistance and rapid rehousing \\$1,743,804.65](#); and [landlord incentives \\$132,106.40](#). The County discussed all budget needs and priorities with the CoC, and these priorities were submitted to the CoC's Leadership Council at a meeting dated January 22, 2020.

Administration: The County would like to assist the CoC in writing a new 10-Year Plan and conduct any internal analysis and planning for homeless programs with this funding.

Youth CoC: The County is going to work with local non-profits and organizations serving homeless youth populations to assist with rapid rehousing, rental assistance, shelter and job assistance to ensure youth have opportunities to remain sheltered and housed.

Shelter: The County will finalize the construction of the shelter with a commercial kitchen to ensure meals can be prepared on-site at the shelter to save in costs and allow for safe food handling from groups willing to provide free meals to shelter residents.

Rental Assistance: There is a gap in rental assistance funds that have been identified by the Health department and social services and rental assistance will be provided to those who need rental assistance that may not meet existing program requirements.

Rapid Rehousing: Funds dedicated to rapid rehousing will help individuals and families to quickly exit homelessness by getting them housed through housing identification, rent and financial (move-in) assistance and case management services.

Landlord Incentives: There is a need to provide landlord incentives to landlords who may be willing to provide housing to difficult populations, such as homeless. The HHAP funding dedicated to landlord incentives will be utilized in the rapid rehousing and rental assistance programs identified as needs in this grant application to cohesively house homeless individuals.

D. Creating Sustainable, Long Term Housing Solutions

1. How is your jurisdiction involved in the efforts to create sustainable, long-term housing solutions for people experiencing homelessness across your region?

The County is working with the Coalition on strengthening the data management system, HMIS between its partners to identify gaps and needs in the rapid rehousing system. All programs subcontracted through the County that require HMIS participant data are utilizing the system and collecting and entering data. Monterey County Department of Social Services has been working to gain HMIS licenses to better understand and participate in HMIS data quality and improve methods of tracking program outcomes. The County collaborates internally and externally to ensure exits to permanent housing are provided in a seamless, person friendly way in programs offered by DSS and Monterey County Behavioral Health (MCBH). DSS manages hundreds of service contracts every year which report to various local, state, and federal funding sources and managing departments. Staff managing these programs and contracts are experienced at performing complex contract negotiations, service and outcome development, reporting and tracking tools, site and performance monitoring, expenditure reporting and processing, and other general contract compliance requirements. Some of these funds and programs include the CalWORKs Housing Support and Family Stabilization programs, which provides for approximately \$1,350,000 in funds for rapid rehousing and homeless prevention to low income families in the CalWORKs program and the federal Community Services Block Grant (CSBG) which is used to contract with non-profit community-based organizations to provide programs to advance and advocate for low-income and vulnerable populations.

Monterey County Behavioral Health (MCBH) has systems in place to provide regular reports to its various federal and state funders, as required by regulations and contractual relationships. Additionally, MCBH tracks service utilization on an ongoing basis through an electronic health record. Outcomes are tracked with contracted providers on a quarterly basis. MCBH has numerous contracts with Federal and State Health Grants; including Proposition 47, SAMHSA PATH Grant, Mental Health Services Act funding, WPC, and more.

The County Health Department submitted four applications for the State NPLH program on January 8th. These applications included a financial contribution from the County including homeless housing resources such as WPC, NPLH Non-Competitive, CDBG, HOME, and Inclusionary funds totaling \$9,684,296 to leverage in the applications. These developments, if funded and successful, will create an additional 65 units of permanent supportive housing and a total of 312 affordable housing units. Increasing the stock of affordable and permanent supportive housing units is a priority for the County in order to create sustainable, long-term housing solutions for people experiencing homelessness across the region.

The County is working with local non-profit housing developers to apply for additional funding opportunities and determine locations for affordable housing.

3. RESOURCES ADDRESSING HOMELESSNESS

A. Existing Programs and Resources

1. Provide an exhaustive list of all funds (including the program and dollar amount) that your jurisdiction currently uses to provide housing and homeless services for homeless populations.

County of Monterey		
FEDERAL		
1991 BH Realignment	Monterey County Health Department	\$ 1,111,837.00
Federal Financial Participation	Monterey County Health Department	\$ 1,738,988.00
PATH Federal Grant	Monterey County Health Department	\$ 96,295.00
STATE		
HDAP	Department of Social Services	\$ 365,295.00
CalWORKS HSP	Department of Social Services	\$ 1,350,000.00
HEAP	RMA/Department of Social Services	\$ 6,413,000.00
Whole Person Care	Monterey County Health Department	\$ 5,424,000.00
No Place Like Home	Monterey County Health Department	\$ 3,800,000.00
HMIOT Grant	Monterey County Health Department	\$ 659,678.00
MHSA CSS	Monterey County Health Department	\$ 1,348,605.00
MHSA PEI	Monterey County Health Department	\$ 151,365.00
LOCAL		
DSS GFC (HF)	Department of Social Services	\$ 691,100.00
TOTAL		\$ 23,150,163.00

Under our County’s jurisdiction, the following funds are used to provide housing and services to the homeless population:

PATH Federal Grant

The Substance Abuse and Mental Health Services Administration’s (SAMHSA) Projects for Assistance in Transition from Homelessness (PATH) funds services for people with serious mental illness experiencing homelessness. As a PATH recipient, Monterey County Health Department Behavioral Health Bureau (MCBHB), in partnership with Interim, Inc., uses PATH funds for the Monterey County Homeless Opportunity Makeup Empowerment (MCHOME) program team which provides outreach and engagement, mental health and case management services to the Seriously Mentally Ill adult members in the Monterey Peninsula.

HMIOT Grant

Monterey County received Homeless Mentally Ill Outreach and Treatment (HMIOT) program funds through the Department of Health Care Services (DHCS). These funds are intended to provide counties with one-time funding for local activities involving individuals with serious mental illness and who are homeless or at risk of becoming homeless. In Monterey County, the one-time HMIOT funds are used to expand outreach and engagement activities to those individuals with serious mental illness who are currently homeless, primarily in the Salinas metro area and on the Monterey Peninsula region of the county. In addition, the funds are used to expand capacity in a transitional housing program, and for outreach and case management services to a new supported housing development serving individuals enrolled in Monterey County's Whole Person Care Pilot Program.

The following three programs funded through HMIOT funds:

- Program 1: HMIOT funds expand outreach and intensive case management services to serve an additional 27 individuals who are struggling with a severe mental illness, who have experienced long term, chronic homelessness and who are not currently engaged in services. This program utilizes peer outreach workers to provide outreach, assessments, intensive case management services, mental health services, medication support, incentives, as well as transitional housing supports. The MCHOME program has been successful in engaging the chronically homeless population as they employ peer outreach workers who provide frequent intervention and supports before individuals are willing to enroll in services. MCHOME's current capacity is 61 clients per year; HMOIT funds will expand this to 104 clients per year.
- Program 2: HMIOT funds augment other funding sources to expand the capacity of the Shelter Cove supported housing program by seven (7) beds. This transitional housing program provides housing and case management services to homeless individuals struggling with a severe mental illness. These funds will be used for renovations to the facility.
- Program 3: HMIOT funds provide outreach and case management to 40 low-income individuals eligible for Whole Person Care who are experiencing homelessness to assist them to move into a newly opened permanent supported housing development managed by Mid-Pen Resident Services Corporation beginning in January 2020.

MHSA PEI

Through the Mental Health Services Act (MHSA), Monterey County Behavioral Health Bureau (MCBH) funds 28 Prevention and Early Intervention (PEI) programs that address the mental health prevention and early intervention needs of the County's culturally and regionally diverse communities. Programs are administered by the County and contracted community services providers. The State of California requires specific categories and strategies to be employed. In compliance with these regulations, Monterey County's PEI programs are organized into six categories: 1) prevention, 2) early intervention, 3) suicide prevention, 4) outreach for increasing recognition of early signs of MI, 5) stigma and discrimination reduction, and 5) access and

linkage to treatment; and three strategies: 1) access and linkage to treatment, 2) improving timely access to services for underserved populations, and 3) non-stigmatizing and non-discriminatory practices.

NPLH

On August 15, 2018, the California Department of Housing and Community Development (HCD) released the Notice of Funding Application (NOFA) for \$190 million in Noncompetitive Allocation NPLH program funds. Monterey County has met the Noncompetitive Allocation threshold requirements to utilize \$3,938,610 in noncompetitive funding. Additionally, on September 27, 2019, HCD released the NOFA for \$622 million in Competitive Round 2 NPLH program funds. Monterey County submitted four (4) project applications with a total of 65 housing units to compete for \$52,445,511 available to “mid-sized counties”. Noncompetitive and, if awarded, competitive NPLH funds may be used to acquire, design, construct, rehabilitate, or preserve permanent supportive housing for people with a serious mental illness who are homeless, chronically homeless or at risk of chronic homelessness. Awards will be announced June 2020.

Monterey County Department of Social Services has administered the CalWORKs Rapid-Rehousing Program known as Housing Support Program (HSP) since 2014. The Housing resource Center, a local non-profit is contracted to provide The Housing Support Program (HSP) for homeless CalWORKs families has provided services to over 680 families which include over 1,400 children and over 800 adults. The HSP has assisted over 170 families move into permanent housing, administering over \$1,450,000 in direct financial assistance alone. HSP provides intensive housing search, supportive services, case management, and rent subsidies to families experiencing homelessness that meet program criteria. In the 2018-2019 fiscal year, HRC placed 65 families into permanent housing, more than in any previous year of the program’s operation. The program has made considerable progress in assisting vulnerable families overcome barriers and attain stable, permanent housing. A continuing obstacle is the very limited supply of housing and locating landlords and property managers receptive to renting to families that were formerly homeless with limited incomes.

The County continues to look for long-term resources for permanent housing solutions and applied for the No Place Like Home (NPLH) program on January 8th. The County submitted four applications on January 8th for NPLH and dedicated \$9,684,296 to leverage funds to apply for the NPLH competitive funds. The County pulled together the following funding resources toward the development of affordable, permanent supportive housing and transitional: Community Development Block Grant (CDBG) funds in the amount of \$1,066,771; HOME Investment Partnerships Program (HOME) program income funds in the amount of \$1,428,931; No Place Like Home (NPLH) Non-Competitive funds in the amount of \$3,938,610; Whole Person Care (WPC) in the amount of \$2,700,000; and Inclusionary Housing Trust Funds in the amount of \$550,000, to serve as County match for applications for the State of California No Place Like Home (NPLH) program for the development of 312 units.

HDAP

The 2017-2018 CA Budget Act appropriated \$43,461,000 for the Housing and Disability Advocacy Program (HDAP). Initially, this funding was available over three years, from July 1, 2017 through June 30, 2020. Thirty-nine counties applied for program funds and the Monterey County Department of Social Services (MCDSS) was awarded the County's allocation. MCDSS received a pre-determined "need" allocation of \$568,670 and contracted with Central Coast Center for Independent Living (CCCIL) to provide the four core components – outreach, case management, disability benefits advocacy and housing financial assistance. MCDSS provides the disability benefits advocacy and collaborates with CCCIL to perform outreach and case management activities. CCCIL is responsible for the housing search and provision of housing financial assistance. Housing financial assistance includes security deposits, rent, application fees and goods/services to improve habitability. HDAP can assist with both long-term and short-term rental assistance, often providing interim housing prior to securing a more permanent option.

The goal of the program is to provide assistance to those disabled individuals experiencing chronic homelessness. Priority must be given to chronically homeless individuals or individuals who are homeless and rely most heavily on government funded services. Referrals are received from General Assistance, CalWORKs, Whole Person Care as well as other community agencies.

Recently, the 2019 Budget Act appropriated an additional \$25 million in on-going funding for HDAP. Counties are now going through the application process to receive their new allocations. Monterey County has been allocated \$360,287 and will be submitting its application by the deadline of March 9, 2020. Since the program start, Monterey County's HDAP has assisted 66 individuals, 17 have been placed in permanent housing and 9 are currently in temporary housing. Those in temporary housing are continuing their efforts towards permanency. HDAP ensure compliance with Housing First by providing various immediate housing options such as arranging to live with family or friends, providing inclement weather vouchers, accessing other housing assistance programs, connecting individuals to local shelters or hotels, when possible.

Clients are exited from the program upon assessment by the Social Worker. Factors included in the assessment are housing stability and management of funds received through Social Security. Those who received a Housing Set Aside Voucher are followed for twelve months by CCCIL. This was an arrangement made between the Housing Authority and CCCIL. Currently, due to the lack of vouchers, CCCIL is exploring subsidized housing options for HDAP clients so that they have access to a voucher through a different avenue.

Those who have received their Social Security and were successfully housed have indicated it has been life changing. The HDAP team has seen many successes and hopes to see more in the future.

1991 Realignment

1991 Realignment is the transfer of funding responsibility for approximately \$2.2 billion of health, mental health, and social services costs from the state to counties. In exchange, counties

receive dedicated funding sources to cover those transferred costs and some flexibility in spending the funds in order to meet local needs.

Federal Financial Participation

FFP is federal revenue claimed by the County for the federal share of the reimbursement for services delivered to Med-Cal eligible clients.

MHSA CSS

The Mental Health Services Act ("MHSA") provides funding to counties to expand and develop mental health services for children, transition age youth, adults and older adults. Also known as "Proposition or Prop 63", California voters passed the MHSA in the November 2004 election. The MHSA collects an additional 1% tax from California residents with a personal income over \$1 million. Community Services and Supports (CSS) is the largest component of the MHSA. Eighty percent (80%) of the MHSA funds received by the County are allocated for CSS services. And at least fifty-one percent (51%) of CSS funds are required to be allocated to "Full Service Partnership" (FSP) services.

Whole Person Care

Monterey County's Whole Person Care is a comprehensive case management program that incorporates a team of public health nurses, behavioral health clinicians, hospital discharge planners, homeless services providers, housing specialists, social service eligibility workers, plus sobering and homeless navigation center services to reduce emergency department and hospital overuse by people who are chronically homeless and have multiple, acute chronic conditions and mental illness diagnosis and/or substance abuse. In addition to those partnerships, the collaborative effort Monterey County will carry into 2021 includes law enforcement and probation, California State University Monterey Bay, low income housing developers, the Housing Authority, city governments, legal representation, veterans' services, and the county's continuum of care. Four years of WPC successes and challenges are informing the design of the Medi-Cal Healthier California for All Initiative that will launch in 2021 as many WPC program elements will then become Medi-Cal reimbursable.

CalWORKs HSP

Monterey County Department of Social Services has administered the CalWORKs Rapid-Rehousing Program known as Housing Support Program (HSP) since 2014. The Housing resource Center, a local non-profit is contracted to provide The Housing Support Program (HSP) for homeless CalWORKs families has provided services to over 680 families which include over 1,400 children and over 800 adults. The HSP has assisted over 170 families move into permanent housing, administering over \$1,450,000 in direct financial assistance alone. HSP provides intensive housing search, supportive services, case management, and rent subsidies to families experiencing homelessness that meet program criteria. In the 2018-2019 fiscal year, HRC placed 65 families into permanent housing, more than in any previous year of the program's operation. The program has made considerable progress in assisting vulnerable families overcome barriers and attain stable, permanent housing. A continuing obstacle is the very limited supply of housing

and locating landlords and property managers receptive to renting to families that were formerly homeless with limited incomes.

2. How are these resources integrated or coordinated with applicants from overlapping jurisdictions (i.e. CoC, large city, and/or county)?

Within the Monterey and San Benito Lead Me Home CoC, homeless services and resources are coordinated by CHSP. CHSP conducts network analyses to ensure services cater to every demographic within the spectrum that is homelessness. The network includes local non-profits, county welfare and health departments, faith-based organizations, schools, the local housing authority, local philanthropic organizations and housing developers. The advantage of being having a CoC AE and coordinated entry lead agency is the ability to coordinate and connect these resources- not only to the clients, but with each other. Each agency within the network is dedicated to creating a comprehensive system, a basis for the “No Wrong Door” policy. This system ensures that providers have the necessary knowledge of the entire network and the capabilities of each agency. It also emphasizes that agencies are not alone in their efforts, that there are others who offer a variety of services so each agency can focus their efforts on providing their service to the best of their ability.

Apart from the coordination previously mentioned in this application, a specific example of our collaboration was in May of 2019 to update the 10-Year Homeless Plan for our jurisdiction to be No Place Like Home (NPLH) compliant. The County Administrative Office (CAO), the Department of Health, Bureau of Behavioral Health and Department of Social Services (DSS) collaborated with the CoC to look into all resources within jurisdiction. This collaboration was used to assure our 10-Year Homeless Plan was No Place Like Home (NPLH) compliant in order to allow the County of Monterey to be eligible for NPLH funding. In addition, the County continues to collaborate interdepartmentally to continue to prioritize needs with existing resources. The CAO’s office conducts regular meetings to convene and discuss funding priorities. The CAO’s office meets with local leaders to ensure priorities are known at the local, State and Federal level.

The DSS, Department of Health, Bureau of Behavioral Health and Department of Social Services (DSS) and CAO’s office attend CoC and Leadership Council meetings to ensure participation in the homeless services in the CoC and County. The County also partnered on the ESG and CESH programs with the City of Salinas, who runs the CESH and ESG for the CoC. The County provided matching Whole Person Care funds to augment existing programs and funding priorities for CESH and ESG.

3. What gaps currently exist in housing and homeless services for homeless populations in your jurisdiction?

In the CoC’s most recent analysis, we were able to identify which services and programs have the largest impact on the homeless community. Those services include transitional housing, rapid rehousing, day centers and resource centers, and permanent housing. While those services are the most prominent within our network, they are supported by outreach services, emergency shelters, and social services.

Though well established, programs continue to need additional support and resources to address the complexities of the ever-growing homeless crisis of California. Each organization works hard toward breaking the cycles of homelessness; however, many people remain unserved or underserved due to lack of affordable housing, public misperceptions of homelessness, and a need for effective housing navigation.

B. HHAP Funding Plans

1. Explain, in detail, how your jurisdiction plans to use the full amount of HHAP funds (including the youth set-aside) and how it will complement existing funds to close the identified gaps in housing and homeless services for the homeless population in your jurisdiction.

The County plans to use the full amount of HHAP funds in the amount of \$2,642,128.26 through the following programs:

Staff from the County Administrative Office (CAO), Department of Social Services (DSS), Resource Management Agency (RMA), Monterey County Health Department, and the Bureau of Behavioral Health, determined County priorities for the \$2,642,128.26 HHAP allocation. Staff developed the following funding priorities based on an assessment of County goals and priorities to shelter unhoused homeless within the County and to find permanent housing opportunities for those living in shelters: administrative costs \$184,948.98; Strategic Homelessness Planning, Infrastructure Development, CES, and HMIS \$132,106.40; Operating Subsidies and Reserves \$52,842.55; Outreach and Coordination (including employment) \$52,842.61; New Navigation Centers and Emergency Shelters \$343,476.67; rental assistance and rapid rehousing \$1,743,804.65; and landlord incentives \$132,106.40. The County discussed all budget needs and priorities with the CoC, and these priorities were submitted to the CoC's Leadership Council at a meeting dated January 22, 2020.

The 8%, for a total of \$211,370.26 of Youth Set-Aside Funds will be put into four top priorities identified by a local organization; \$52,842.55 to Operating Subsidies and Reserves, \$52,842.55 to New Navigation Centers and Emergency Shelters, \$52,842.61 to Outreach and Coordination (including employment), and \$52,842.55 Rental Assistance /Rapid Rehousing.

These funds will go towards the following:

Operating Subsidies and Reserves: The Covid 19 pandemic will create significant strains on current and future funding streams. It is important that current homeless youth programs are supported during this time or they are a-risk of disappearing. This funding would allow current Street Outreach Programs in Monterey and Salinas and our current Emergency Shelter in Monterey to continue operations. These programs serve approximately 350 combined youth per year.

New Navigation Centers and Emergency Shelters: Increasing the Navigation Center and Emergency Shelter Program capacity in Monterey would better serve local homeless youth. The current Safe Place configuration in Monterey has a Shelter and Street Outreach Program upstairs

and a Counseling program downstairs. We plan to move Counseling services to another location in Monterey. This would free us up to have an expanded shelter, hopefully to 16 beds, upstairs and an expanded outreach/navigation center downstairs. This would add four beds per night for homeless youth and would allow us to expand the navigation services we currently provide 200 or so youth on the Peninsula.

Outreach and Coordination (including employment): We currently have 6 full-time Street Outreach Counselors (2 in Monterey and 4 in Salinas) on staff. This funding would allow us to add another full or part-time Street Outreach Counselor to that roster. We currently expect to serve about 200 youth on the Peninsula and 150 in Salinas and the Salinas Valley. An extra Counselor would increase the number of clients we could serve by approximately 60.

Rental Assistance /Rapid Rehousing: We have not had rental assistance/rapid rehousing services specifically for homeless youth in the past. Many of the youth we see would not be in the position to benefit from these services but for some, it would be a life changer. With expanded navigation services we might assist approximately 20 per year with rental assistance. Youth coming out of our Safe Passage Transitional Housing Program would also benefit greatly from these services, approximately 10 per year.

The County recently dedicated \$9,684,296 in WPC, NPLH and other available housing resources toward the development of permanent supportive housing for the NPLH program. Building affordable and permanent supportive housing units is a priority for the County to continue to add to the housing stock for the 562 chronically homeless individuals based on the 2019 homeless Point in Time (PIT) count. However, while additional units take time to build and go through the funding process, the County continues to focus on shelter and rental housing opportunities. Based on the most recent PIT count, many people become homeless due to financial issues, alcohol or drug use, divorce, separation or breakup, legal issues, and fight or conflict. The homeless population that is non chronically homeless faces rising rents in an already expensive community. Based on U.S. Census Bureau, American Community Survey (September 2018) More than 43.6% of households in Monterey County have a high cost burden (spending more than 30% of their household income on rent) compared with 42.1% of California households.

2. How will you ensure that HHAP funded projects will align and comply with the core components of Housing First as defined in Welfare and Institutions Code § 8255(b)?

To ensure all programs are Housing First, we plan to coordinate with the CoC to include that language in the local NOFA and in all the contracts for funded programs. We are not worried in any way that our programs will not comply; especially after the LMH CoC adopted Housing First as a policy.

4. PARTNERS ADDRESSING HOMELESSNESS

A. Collaborating Partner Efforts

1. Describe, in detail, the collaborative partners who will be working with you on identified HHAP projects and how you will be partnering with them.

The County's identified collaborative partners are detailed here:

The County will finalize the construction of the shelter with a commercial kitchen to ensure meals can be prepared on-site at the shelter to save in costs and allow for safe food handling from groups willing to provide free meals to shelter residents. The County will work with its Resource Management Agency (RMA) in order to finalize all construction and open the regional shelter with full kitchen facilities. The County will identify a provider once the project is constructed to determine a shelter model that provides wrap-around services and permanent housing exits.

Rental Assistance: There is a gap in rental assistance funds that have been identified by the Health department and social services and rental assistance will be provided to those who need rental assistance that may not meet existing program requirements. The County Department of Social Services and Health department have existing programs for rapid rehousing and financial assistance programs. The Health department and social services will expand existing programs and reach clients who have not met all of the qualifications in traditional programs through these additional resources. The County works with the Housing Resource Center (HRC) and Central Coast Center for Independent Living (CCCIL) and will continue to work with these partners on rapid rehousing, rental assistance and landlord incentives. **Rapid Rehousing:** Funds dedicated to rapid rehousing will help individuals and families to quickly exit homelessness by getting them housed through housing identification, rent and financial (move-in) assistance and case management services. **Landlord Incentives:** There is a need to provide landlord incentives to landlords who may be willing to provide housing to difficult populations, such as homeless. The HHAP funding dedicated to landlord incentives will be utilized in the rapid rehousing and rental assistance programs identified as needs in this grant application to cohesively house homeless individuals. CCCIL, HRC and the Monterey County Housing Authority have landlord incentive programs. The County will work to expand Landlord incentives and housing navigation services to increase landlord participation and willingness to house those in need of rapid rehousing.

Youth: The County is going to work with local non-profits and organizations serving homeless youth populations to assist with rapid rehousing, rental assistance, shelter and job assistance to ensure youth have opportunities to remain sheltered and housed. In order to serve the Transitional Aged Youth (TAY) in Monterey County, the County intends to work with existing partners and programs serving TAY, including Rancho Cielo and Peacock Acres.

Peacock Acres is a local non-profit that provides housing, counseling and job assistance to TAY to prevent or remove youth from homelessness. It provides supportive housing, intensive case management, and life coaching for foster children and young adults who have been separated from their families. The youth can participate in the Transitional Housing Program if they are part of the foster care system or have emancipated from the foster care system. The Transitional Housing Program Plus is for emancipated foster youth ages 18-24. Young adults who participate in this program receive up to 24 months of subsidized housing support while they practice their

independent living skills. Peacock Acres provides fully furnished homes or apartments as well as case managers to assist residents in achieving their goals. PATH participants attend school, and/or work full time in order to qualify. Parenting young adults are welcome.

Rancho Cielo is located in Monterey County and their mission is to address the root causes of poverty and homelessness. Rancho Cielo facilitates the transformation of disenfranchised youth by tying their needs with the needs of our local job market through academic education and career training in culinary/hospitality, construction, and agriculture. In addition to the need for academic and vocational training, Rancho Cielo has found that one of the more urgent challenges facing students is the need for safe housing. The Transitional Housing Village opened in 2014 and provides housing for up to 22 low- or very low-income students, aged 18-24, who are working to make a positive change in their life but are homeless or unsafe in their communities. Rancho Cielo utilizes a wraparound approach to its programming. Participants will take part in various case management activities including behavioral health services, leadership building opportunities, and job readiness, life skills, and financial literacy workshops. When combined with the academic and vocational training opportunities that program participants will receive, these services will help ensure that these youth leave our campus fully prepared to retain permanent housing. Rancho Cielo uses the HUD definition of homelessness. Youth are categorized as homeless based on self- identification and/or identification by the case managers. Homelessness is a crisis in Monterey County. Increasing rents, low-wage jobs, and a high cost of living are creating a situation where more and more people end up homeless.

2. Describe any barriers that you experience in partnering, and how you plan to address them.

Barriers to partnering on goals include local capacity of non-profits. There is a lot of work to be done to house families and individuals and we continue to put additional pressure on our local non-profit partners to house more people and meet goals to house the most difficult populations. This takes effort in locating individuals on the street, maintaining relationships with people who may find it difficult to work with partners and some who may not want to be housed. Non-profit partners need to know they can hire additional staff, if needed and need steady sources of revenue to maintain the level of service that is expected with the new funding resources. It may be difficult for partners to find candidates who have the drive and expertise to conduct the hard work ahead. The County will lay out clear expectations and ensure non-profit partners hire additional manpower needed to accomplish goals.

There is difficulty with working with getting everyone on board with housing first and other best practice models that are needed to make changes to existing programs to ensure more people want to participate in programs. Existing programs may need changes to make them more efficient. The County needs to increase its expectations and oversight of grants and ensure there are additional resources to ensure more people are housed with its programs in the community. Barriers to this are capacity levels and pressure on existing resources.

5. SOLUTIONS TO ADDRESS HOMELESSNESS

Collaborated with corresponding CoC for combined jurisdiction Solutions. Monterey County goals are with collaboration with The Coalition of Homeless Service Providers: Monterey and San Benito Counties

A. RRH

1. Reduce the number of individuals who return to homelessness by 5%.
2. House individuals/families receiving RRH case management services from all participating coalition non-profits and shelters within 90 days of starting the program.
3. House 500 individuals in permanent housing and ensure 25% of the 500 are chronically homeless individuals.
4. Ensure 85% of individuals receiving case management services enroll in at least one non-cash benefit.
5. Ensure clients in the programs have paperwork and identification that will assist them to gain benefits and housing services.
6. Increase the total income of homeless adults from 30% to 60%.
7. Reduce the length of time individuals remain homeless by 6 months.

B. Outreach

1. Increase the number of successful exists from PH, PSH, RRH, TH to housing by 15%
2. Increase number of new enrollments into CARS from 40% to 80%.
3. Ensure 80% of homeless populations served throughout the CoC are signed up in HMIS.
4. Outreach teams will serve/interact with 500 unduplicated, unsheltered individuals throughout the CoC.

C. Youth

1. Increase the number of new enrollments from 28 to 60 individuals in CARS.
2. Ensure 85% of youth, receiving case management services, enroll in at least one non-cash benefit.
3. Increase engagement in CoC funded activities from 122 individuals to 183 individuals.
4. Coordinate Youth Services throughout the CoC and include new partners.
5. Increase the number of youths who obtain permanent supportive housing by 15%.
6. Assist more youth in finding jobs and internships supporting AB 2830 (Homeless and Foster Youth).

D. **Per Health and Safety Code Section 50219(a)(6)**

Based on CoC's LSA data from 2017-18

1. Serve 3,580 individuals.
2. Successfully place 25% of individuals in permanent housing.



HOMELESS HOUSING, ASSISTANCE AND PREVENTION PROGRAM (HHAP) ANNUAL BUDGET TEMPLATE

APPLICANT INFORMATION

CoC / Large City / County Name:

County of Monterey

Receiving Redirected Funds? Y/N

No

Administrative Entity Name:

County Administrative Office

Total Redirected Funding

\$ -

HHAP FUNDING EXPENDITURE PLAN*

ELIGIBLE USE CATEGORY	FY20/21	FY21/22	FY22/23	FY23/24	FY24/25	TOTAL
Rental Assistance and Rapid Rehousing	\$ 348,760.93	\$ 348,760.93	\$ 348,760.93	\$ 348,760.93	\$ 348,760.93	\$ 1,743,804.65
Operating Subsidies and Reserves	\$ 10,568.51	\$ 10,568.51	\$ 10,568.51	\$ 10,568.51	\$ 10,568.51	\$ 52,842.55
Landlord Incentives	\$ 26,421.28	\$ 26,421.28	\$ 26,421.28	\$ 26,421.28	\$ 26,421.28	\$ 132,106.40
Outreach and Coordination (including employment)	\$ 10,568.51	\$ 10,568.51	\$ 10,568.51	\$ 10,568.51	\$ 10,568.57	\$ 52,842.61
Systems Support to Create Regional Partnerships	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Delivery of Permanent Housing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
Prevention and Shelter Diversion to Permanent Housing	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -
New Navigation Centers and Emergency Shelters	\$ 155,885.57	\$ 155,885.57	\$ 10,568.51	\$ 10,568.51	\$ 10,568.51	\$ 343,476.67
Strategic Homelessness Planning, Infrastructure Development, CES, and HMIS (up to 5%)	\$ 66,053.20	\$ 66,053.20	\$ -	\$ -	\$ -	\$ 132,106.40
Administrative (up to 7%)	\$ 36,989.80	\$ 36,989.80	\$ 36,989.80	\$ 36,989.80	\$ 36,989.78	\$ 184,948.98
						\$ 2,642,128.26
						TOTAL FUNDING ALLOCATION
	FY20/21	FY21/22	FY22/23	FY23/24	FY24/25	TOTAL
Youth Set-Aside (at least 8%)	\$ 42,274.04	\$ 42,274.04	\$ 42,274.04	\$ 42,274.04	\$ 42,274.10	\$ 211,370.26

*Narrative should reflect details of HHAP funding plan

COMMENTS:

THE COALITION OF HOMELESS SERVICES PROVIDERS

February 5, 2020

MEMBER AGENCIES

Community Human Services
Community Homeless Solutions
Franciscan Workers of
Junipero Serra
Housing Authority of the County of
Monterey
Housing Resource Center of
Monterey County
Interim, Inc.
MidPen Housing Corporation
The Salvation Army Monterey
Peninsula Corps
San Benito County Health & Human
Services
Sun Street Centers
Veterans Transition Center

ASSOCIATE MEMBERS

Access Support Network
Central Coast Center for Independent
Living
CHISPA
CSU Monterey Bay
Eden Housing
Food Bank for
Monterey County
Veterans Resource Centers of America
Victory Mission
YWCA Monterey County

COMMUNITY ADVISORS

City of Marina
City of Salinas
City of Sand City
Monterey County Department of
Social Services/CAP

State of California
Business, Consumer Services and Housing Agency
Homeless Coordinating and Financing Council

Dear HHAP Grant Reviewers,

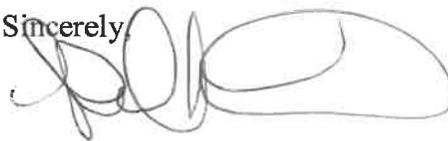
This letter is submitted by the Coalition of Homeless Services Providers, as an eligible HHAP applicant, to acknowledge and agree to a partnership with the County of Monterey, County Administrative Office, for the purpose of continuing to engage in regional coordination as described in Health and Safety Code 50219(a)(1). This regional coordination will help to ensure that services and efforts for homeless housing, prevention and assistance within the Monterey and San Benito County area are coordinated in a regional effort to maximize resources to people experiencing homelessness.

These partnerships will be strengthened with the support of collective planning in addressing the goals of the HHAP grant. The planning process for HHAP has already included multiple meetings between the three entities, the Coalition of Homeless Services Providers (CHSP) and the regional Leadership Council designated by the region's 10 Year Plan to End Homelessness. We have identified gaps and needs in the network of services to create what we believe to be a solid system for the use of HHAP funding, ensuring that we can expertly provide service and support to our population experiencing homelessness and the service providers doing the hard work on the ground. We have reviewed and agree with how the County of Monterey intends to spend their HHAP funds. Together the region will have the ability to continue strengthening our system of outreach, rapid rehousing/rental assistance programs and to pursue new innovations to address the local challenge.

In an effort to maintain the collaborative spirit fostered during the application process, the County of Monterey, the County of San Benito's Health and Human Services Agency, and the CHSP intend to meet at least quarterly to review the HHAP programs and monitor their progress towards the goals stated in our applications. At these meetings we will be able to better assess our efforts and create substantial outcomes.

Please do not hesitate to contact me for any questions and thank you for your consideration.

Sincerely,



Roxanne V. Wilson
Executive Officer



SAN BENITO COUNTY

TRACEY BELTON
DIRECTOR

HEALTH & HUMAN SERVICES AGENCY

1111 San Felipe Road, #206
Hollister, California 95023
831-636-4180 – Human Services
831-636-4190 – Protective Services
831-630-5120 – Staff Services

February 5, 2020

State of California
Business, Consumer Services and Housing Agency
Homeless Coordinating and Financing Council

Dear HHAP Grant Reviewers,

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I strongly recommend funding for Monterey County proposed programs. Please do not hesitate to contact me for any questions. Thank you for your consideration.

Sincerely,

A handwritten signature in blue ink, appearing to read "Tracey Belton".

Tracey Belton
Director, HHSA

PUBLIC HEALTH SERVICES
351 Tres Pinos Road, Suite A-202
Hollister, CA 95023
831-637-5367

COMMUNITY SERVICE & WORKFORCE DEVELOPMENT
1111 San Felipe Road, Ste.107
Hollister, CA 95023
831-637-9293

ENVIRONMENTAL HEALTH SERVICES
351 Tres Pinos Road, Suite C-1
Hollister, CA 95023
831-636-4035

MIGRANT CENTER
3235 Southside Road
Hollister, CA 95023
831-637-7913