Homeless Housing, Assistance and Prevention Round 4 Application

Application Information

Application Due Date: 11/29/2022

This Cognito platform is the submission portal for the Cal ICH HHAP-4 Application. You will be required to upload a full copy of the HHAP-4 Data Tables Template and enter information into the portal from specific parts of the HHAP-4 Local Homelessness Action Plan and Application Template as outlined below.

Please review the following HHAP-4 resources prior to beginning this application:

- [Homeless Housing, Assistance, and Prevention Program Statute](#)

- [HHAP-4 Local Homelessness Action Plan & Application Template](#) and

- [HHAP-4 Data Tables](#)

Application Submission for HHAP-4 Funding

Using the **[HHAP-4 Local Homelessness Action Plan & Application Template](#)** as a guide, applicants must provide the following information in the applicable form section (see below) to submit a complete application for HHAP-4 funding:

1. **Part I: Landscape Analysis of Needs, Demographics, And Funding**: the information required in this section will be provided in Tables 1, 2, and 3 of the HHAP-4 Data Tables file uploaded in the *Document Upload* section.

2. **Part II: Outcome Goals and Strategies for Achieving Those Goals:** the information required in this section will be provided in Tables 4 and 5 of the HHAP-4 Data Tables file uploaded in the *Document Upload* section, **AND** copy and pasted into the fields in the *Outcome Goals and Strategies* section of this application form.

3. **Part III: Narrative Responses:** the information required in this section will be provided by entering the responses to the narrative questions within the *Narrative Responses* section of this application form. Applicants are NOT required to upload a separate document with the responses to these narrative questions, though applicants may do so if they wish. The responses entered into this

Cognito form will be considered the official responses to the required narrative questions.

4. **Part IV: HHAP-4 Funding Plans and Strategic Intent Narrative:** the information required in this section will be provided in Tables 6 and 7 (as applicable), of the HHAP-4 Data Tables file uploaded in the *Document Upload* section, **AND** copy and pasted into the fields in the *Funding Plan Strategic Intent* section of this application form.

5. **Evidence of meeting the requirement to agendize the application at a meeting of the governing board** will be provided as a file upload in the *Document Upload* section.

How to Navigate this Form

This application form is divided into **seven sections**. The actions you must take within each section are described below.

- **Applicant Information:** In this section, indicate (1) whether you will be submitting an individual or joint application, (2) list the eligible applicant jurisdiction(s), and (3) provide information about the Administrative Entity.

- **Document Upload:** In this section, upload (1) the completed HHAP-4 Data Tables as an Excel file, (2) evidence of meeting the requirement to agendize the application at a regular meeting of the governing board where public comments may be received, and (3) any other supporting documentation you may wish to provide to support your application.

- **Part I. Landscape Analysis:** In this section, answer the questions confirming that Tables 1, 2, and 3 have been completed and included in the HHAP-4 Data Tables file uploaded in the previous section.

- **Part II. Outcome Goals and Strategies:** In this section, copy and paste your responses from Tables 4 and 5 of the completed HHAP-4 Data Tables.

- **Part III. Narrative:** In this section, enter your responses from Part III of the HHAP-4 Local Homelessness Action Plan & Application Template.

- **Part IV. HHAP-4 Funding Plan Strategic Intent Narrative:** In this section, enter your responses from Tables 6 and 7 of the completed HHAP-4 Data Tables file, and answer the narrative questions.

- **Certification**: In this section, certify that the information is accurate and submit the application.

Prior to the submission deadline, you can save your progress in this application and come back to it later by clicking the save button. This will provide you with a link to the saved application, and there will be an option to email that link to the email address(es) of your choosing.

After submitting the application, you will not be able to make changes to your responses unless directed by Cal ICH staff.

I have reviewed the HHAP-4 statute, FAQs, and application template documents
Yes

I am a representative from an eligible CoC, Large City, and/or County
Yes

Applicant Information

List the eligible applicant(s) submitting this application for HHAP-4 funding below and check the corresponding box to indicate whether the applicant(s) is/are applying individually or jointly.

Eligible Applicant(s) and Individual or Joint Designation
Individual

This application represents the individual application for HHAP-4 funding on behalf of the following eligible applicant jurisdiction(s):

Eligible Applicant Name
Sacramento County

Administrative Entity Information

Funds awarded based on this application will be administered by the following Administrative Entity:

Administrative Entity
Department of Human Assistance

Contact Person
Susan Lal

Title
Program Manager

Contact Person Phone Number
(916) 875-6078

Contact Person Email
lals@saccounty.gov

*Agreement to Participate in HDIS and HMIS

By submitting this application, we agree to participate in a statewide Homeless Data Integration System, and to enter individuals served by this funding into the local Homeless Management Information System, in accordance with local protocols.

Document Upload

Upload the completed [HHAP-4 Data Tables](#) (in .xlsx format), evidence of meeting the requirement to agendize the application at a regular meeting of the governing body where public comments may be received (such as a Board agenda or meeting minutes), and any other supporting documentation.

HHAP-4 Data Tables
Sacramento County HHAP 4 Tables AMENDMENT.xlsx

Governing Body Meeting Agenda or Minutes
22-033 HHAP (1.24.23) Executed Material.pdf

Part I. Landscape Analysis of Needs, Demographics, and Funding

Table 1 is fully completed and included in the HHAP-4 Data Tables file uploaded in the previous section.
Yes

Table 2 is fully completed and included in the HHAP-4 Data Tables file uploaded in the previous section.
Yes

Table 3 is fully completed and included in the HHAP-4 Data Tables file uploaded in the previous section.
Yes

Part II. Outcome Goals and Strategies for Achieving Those Goals

Copy and paste your responses to Tables 4 and 5 from the HHAP-4 Data Tables into the form below. All outcome goals are for the period between July 1, 2022 and June 30, 2025.

Table 4: Outcome Goals

Name of CoC
CA-503 Sacramento City & County CoC

1a. Reducing the number of persons experiencing homelessness.

Goal Statement
By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 10,969 total people accessing services who are experiencing homelessness annually, representing 522 more people and a 5% increase from the baseline.

Goal Narrative
This outcome goal assumes at least 5% increase over CY21 baseline, due to assumed increased capacity, access, and quality of services.

Baseline Data	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people accessing services who are experiencing homelessness
10,447	522	5%	10,969

Decrease/Increase in # of People
Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:
Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, yet this this demographic represents approximately 39% of individuals experiencing homelessness. ("Source derived from above ""Population and Living Situations" estimates and FY 2021 Stella P)

Describe the trackable data goal(s) related to this Outcome Goal:
In order to reduce persons experiencing homelessness we will consider the 5% increase from baseline data of people accessing HMIS, 39% should be persons who identify as Black/African American.

1b. Reducing the number of persons experiencing homelessness on a daily basis

Goal Statement
By the end of the performance period, data for the Sacramento City and County CoC will show 5,664 total people experiencing unsheltered homelessness daily, representing 1,000 fewer people and a 15%

reduction from the baseline.

Goal Narrative
Additional system investments and improvements are expected to result in a 15% reduction in unsheltered homelessness by Jan 2024 PIT count.

Baseline Data	Change in # of People	Change as % of Baseline	Target Daily Estimate of # of people experiencing unsheltered homelessness
6,664	1,000	15%	5,664

Decrease/Increase in # of People
Decrease

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:
Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, yet this this demographic represents approximately 39% of individuals experiencing homelessness. ("Source derived from above ""Population and Living Situations"" estimates and FY 2021 Stella P)

Describe the trackable data goal(s) related to this Outcome Goal:
In order to reduce the number of persons experiencing homelessness on a daily basis, we will consider the 15% decrease from the baseline data. Of that 15% decrease, the goal would be to also decrease Black/African persons experiencing unsheltered homelessness proportionately.

2. Reducing the number of persons who become newly homeless.

2. Reducing the number of persons who become newly homeless.

Goal Statement
By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 5,223 total people become newly homeless each year, representing 249 more people and a 5% increase from the baseline.

Goal Narrative
Assumes modest increase of 5% over CY21 baseline (249 more people recorded as homeless for first time in HMIS) due to increased HMIS coverage and system use.

Baseline Data	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people who become newly homeless each year
4,974	249	5%	5,223

Decrease/Increase in # of People
Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:

Analysis of local data shows that persons who identify as Black/African American folks only represent 11% of the population in our CoC's geographic area, this demographic represents approximately 39.6% of individuals experiencing homelessness for the first time. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:

In order to reduce the numbers of persons who become homeless for the first time we will consider the 5% increase from the baseline data. Our goal is the number of persons who become homeless for the first time persons identifying as Black/African American should not surpass 39.6%.

3. Increasing the number of people exiting homelessness into permanent housing.

Goal Statement

By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 2,729 total people exiting homelessness into permanent housing annually, representing 455 more people and a 20% increase from the baseline.

Goal Narrative

Assume modest improvement of at least 20% over CY21 baseline (455 more people) due to additional system rehousing capacity, fidelity to evidence-based practices, and performance.

Baseline Data	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people exiting homelessness into permanent housing
2,274	455	20%	2,729

Decrease/Increase in # of People

Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:

Analysis of local data shows that while persons who identify as Black/African American represent 11% of the population in our CoC's geographic area, this demographic is exiting to permanent housing at rate of 32%. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:

In order to increase the number of people exiting homelessness into permanent housing we will consider the 20% increase from baseline data. Of the 20% increase determined by the Gaps analysis, our goal is to

ensure that at least 50% of persons exiting to permanent housing will identity as Black/African Americans.

4. Reducing the length of time persons remain homeless.

Goal Statement
By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 175 days as the average length of time that persons are enrolled in street outreach, emergency shelter, transitional housing, Safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs annually, representing 16 more days and a 10% increase from the baseline.

Goal Narrative
Assumes 10% increase over CY21 baseline to 175 average days (16 day increase), which is a lower rate of growth over a 3 year period than experienced over prior 3 years, due to expected system capacity and performance improvements.

Baseline Data 159	Change in # of Days 16	Change as % of Baseline 10%	**Target Average length of time (in # of days) persons enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs** 175

Decrease/Increase in # of Days
Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:
Currently the analysis of local data shows Black/African Americans average 157 days length of time homeless. (CAL ICH Basline Data)

Describe the trackable data goal(s) related to this Outcome Goal:
In order to reduce the length of time persons remain homeless, we will consider the 10% increase from baseline data. Of that 10% increase to 175 average days, the similar goal is to increase the number of days of Black/ African Americans experiencing length of time homeless by 18 days for a total of 175 days length of time homeless.

5. Reducing the number of persons who return to homelessness within two years after exiting homelessness to permanent housing.

within two years after exiting homelessness to permanent housing.

Goal Statement

By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 10% of people return to homelessness within 6 months after having exited homelessness to permanent housing, representing 72 more people and a 67% increase from the baseline.

Goal Narrative

The goal assumes an increase to 10% recidivism rate (return to homelessness within 6 months), which is more consistent with pre-pandemic rates and an improvement over CY2019 and CY2018 (11% each year). It is unknown to what extent improved HMIS data quality and conditions related to COVID-19 affected recidivism rates for CY2020 (6%) and CY2021 (8%). It is assumed that lower rates were positively influenced by conditions during the pandemic that are now less available, including emergency rental assistance, eviction moratoria, etc. Given this, stakeholders have set a goal relative to a more appropriate baseline (CY19), which represents an improvement that will be driven by additional system rehousing capacity, along with improvements driven by training, new practice and performance standards, and qualitative improvements reflected in the LHAP 1-Year Action Plan and City/County Partnership Agreement. "

Baseline Data	Change in % of People	Change as % of Baseline	Target % of people who return to homelessness wihtin 2 years after having exited homelessness to permanent housing
6%	4%	67%	10%

Decrease/Increase in # of People

Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:

American Indian or Alaska Native persons are 4 times more likely to experience homelessness. (Racial Equity Action Plan, 2021) Analysis of local data shows that 13% of persons who identify as Indigenous (state refers to as American Indian or Alaska Natives) return to homelessness within 6 months of exiting homelessness to permanent housing. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:

In order to reduce the number of persons returning to homelessness after exiting to permanent housing, we will consider an increase of 150% from baseline data. Of that 150% increase, the goal is to reduce the number of persons identifying as American Indian or Alaskan Native who return to homelessness after 6 months from 13% to 10%.

6. Increasing successful placements from street outreach.

Goal Statement

By the end of the performance period, HDIS data for the Sacramento City and County CoC will show 386 total people served in street outreach projects exit to emergency shelter, safe haven, transitional housing,

or permanent housing destinations annually, representing 6 more people and a 20% increase from the baseline.

Goal Narrative
We have concerns with what was provided for the baseline for Measure 6 – the annual number of people served in street outreach projects who exit to ES, safe haven, TH or PH destinations. The baseline data that was provided to us was 32. However, our HUD system performance measures show a much higher number of street outreach exits to permanent and temporary destinations (491 in 2021), and our HHAP-3 baseline data was also higher at 297. We have provided a goal of 20% increase despite the unusually low baseline provided.

**NO CHANGE FROM HHAP 3, pending clarification/data correction (state provided outcome of 32 in CY21 is low/wrong)

Baseline Data 32	Change in # of People 6	Change as % of Baseline 20%	Target Annual # of people served in street outreach projects who exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations. 38

Decrease/Increase in # of People
Increase

Describe Your Related Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness

Describe any underserved and/or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:
Analysis of local data shows that 112 persons (29%) who identify as Black/African American are served in street outreach projects who exit emergency shelter, safe haven, transitional housing, or permanent housing designations. (CAL ICH Baseline data)

Describe the trackable data goal(s) related to this Outcome Goal:
In order to increase successful placements from street outreach, we will consider the 20% increase from baseline data. Persons identifying as Black/African American served by successful placements from street outreach by offering culturally responsive training to street outreach providers will also proportionately be increased by 20%.

Table 5: Strategies to Achieve Outcome Goals

Strategy 1

Type of Strategy
Strengthening systemic efforts and processes, such as coordinated entry and assessment processes, landlord engagement efforts, housing navigation strategies, and other systemic improvements

Description
Build and Scale a Streamline Coordinated Access System

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
Sacramento Continuum of Care, in partnership with the County of Sacramento and City of Sacramento

Measurable Targets
Increase dedicated coordinated access navigators to support diversion and system access.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
2. Reducing the number of persons who become homeless for the first time.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 2

Type of Strategy
Strengthening the quality or performance of housing
and/or services programs

Description
Ensure Emergency Shelter and Interim Housing is Focused on Rehousing

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
City of Sacramento, County of Sacramento, Sacramento Housing and Redevelopment Agency with systemwide support from the Sacramento Continuum of Care

Measurable Targets
Increase emergency shelter, interim, and transitional housing full-service beds dedicated to rehousing.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 3

Type of Strategy
Increasing investments into, or otherwise scaling
up, specific interventions or program types

Description
Increase Permanent Housing Opportunities

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency

Measurable Targets
Increase housing exits for households through landlord engagement and increased coordinated rehousing resources.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
5. Reduing the number of persons who return to homelessness after exiting homelessness to permanent housing.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 4

Type of Strategy
Increasing investments into, or otherwise scaling
up, specific interventions or program types

Description
Expand Prevention and Diversion Programs

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency

Measurable Targets
Increase availability of housing problem-solving and diversion services for all people engaged with the Coordinated Access system.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
2. Reducing the number of persons who become homeless for the first time.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
5. Reduing the number of persons who return to homelessness after exiting homelessness to permanent housing.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy 5

Type of Strategy
Building the capacity of homelessness response
system to utilize resources, implement best
practices, and/or achieve outcomes

Description
Invest in Community Capacity Building and Training

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
Sacramento Continuum of Care, in partnership with the County of Sacramento and City of Sacramento

Measurable Targets
Develop and provide educational materials that explains how to access services and navigate the
homeless crisis response system.

Performance Measure(s) to Be Impacted (Check all that apply)
1. Reducing the number of persons experiencing homelessness.
2. Reducing the number of persons who become homeless for the first time.
3. Increasing the number of people exiting homelessness into permanent housing.
4. Reducing the length of time persons remain homeless.
5. Reduing the number of persons who return to homelessness after exiting homelessness to permanent
housing.
6. Increasing successful placements from street outreach
7. Focused on equity goals related to underserved populations and populations disproportionately
impacted by homelessness.

*Click **+ Add Strategy** above to add additional strategies as needed.*

Part III. Narrative Responses

Copy and paste your responses to Part III. Narrative Responses from the [HHAP-4 Local Homelessness Action Plan & Application Template](#) into the form below.

Question 1

[50220.8(b)(3)(D)] My jurisdiction (e.g., City, County, CoC) collaborated with other overlapping jurisdictions to develop the strategies and goals related to HHAP-4

Q1
Yes

Question 2

[50220.8(b)(3)(D)] My jurisdiction (e.g., City, County, CoC) consulted with each of the following entities to determine how HHAP-4 funds would be used:

Public agencies (governmental entities)
Yes

Private sector partners (philanthropy, local businesses, CBOs, etc.)
Yes

Service providers (direct service providers, outreach, shelter providers, etc.)
Yes

Local governing boards
Yes

People with lived experience
Yes

Other
No

a. Please describe your most notable coordination and collaborative processes with these entities.

Sacramento County and the cities therein including; Citrus Heights, Elk Grove, Rancho Cordova, and the City of Sacramento, along with the Sacramento Continuum of Care (CoC), Sacramento Steps Forward (SSF), are regular collaborators on issues related to homelessness and work regularly on policy development, system design and program implementation. All local governmental jurisdictions work closely with the CoC, service providers, community groups, faith based organizations and advocates to address the issue of homelessness and lessen the impacts on the community. All aforementioned parties serve on the CoC Board, the various subcommittees and or participate in locally driven CoC initiatives to build an awareness of the compounding issues for those experiencing homelessness and work collectively on solutions to best meet the community's need.

Our most notable collaboration to date has been our community response and efforts for COVID-19. This effort has resulted in strengthened partnerships and required unprecedented collaboration as we worked to facilitate and support those individuals' experiencing homelessness with connections to shelter, housing and additional support.

Question 3

[50220.8(b)(3)(B) and 50220.8(b)(3)(E)] My jurisdiction (e.g., City, County, CoC) is partnering or plans to use **any round** of HHAP funding to increase partnership with:

People with lived experience
Yes

Is this partnership formal or informal?
Informal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Social services (CalFresh, Medi-cal, CalWORKs, SSI, VA Benefits, etc.)
Yes

Is this partnership formal or informal?
Informal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Justice entities
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Workforce system
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Services for older adults
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Services for people with disabilities
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
Yes

Child welfare system
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Education system
Yes

Is this partnership formal or informal?
Informal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Local Homeless Coordinated Entry System
Yes

Is this partnership formal or informal?
Formal partnering

Is this partnership current or planned?
Current

Do HHAP Funds Support This Partnership?
No

Other (please specify)
No

a. Please describe your most notable partnership with these groups (e.g. MOUs, shared funding, data sharing agreements, service coordination, etc.)
The CoC, City of Sacramento, County of Sacramento and the Sacramento Housing and Redevelopment Agency (pending) adopted the Sacramento Local Homeless Action Plan in June 2022. This regional strategic plan lays out strategies for achieving improvements to system performance goals, and is a notable achievement for our region.

Question 4

[50220.8(b)(3)(B) and 50220.8(b)(3)(E)] My jurisdiction (e.g., City, County, CoC) is strengthening its **partnership, strategies, and resources** across:

Managed care plans and resources (such as the Housing and Homelessness Incentive Program [HHIP])
Yes

Physical and behavioral health care systems and resources
Yes

Public health system and resources
Yes

a. Please describe your most notable coordination, planning, and/or sharing of data/information that is occurring within these partnerships.
• Managed care plans
California Advancing and Innovating Medi-Cal (CalAIM) is a new initiative by the Department of Health Care Services (DHCS) to improve the quality of life and health outcomes of Medi-Cal enrollees, including those with the most complex health and social needs, by implementing broad delivery system, program, and payment reform across Medi-Cal. In Sacramento County, the Managed Care Plans (MCP) are the lead entity for CalAIM and are working closely with the County to implement both Enhanced Case Management (ECM) and a new menu of In Lieu of Services (ILOS). The MCPs have worked with the County to develop the scope of their ILOS to ensure housing services are a part of their CalAIM Model of Care.

• Behavioral health
Sacramento County Behavioral Health Services (BHS) provides outreach, prevention, intensive mental health treatment services, as well as housing supports and subsidies for those with a serious mental illness who are experiencing homelessness or at risk of homelessness. BHS participates in the CoC's coordinated entry process to bring in individuals and families in need of Permanent Supportive Housing (PSH)

• Public health systems

Sacramento County is dedicated to the health and well-being to all of its residents. In carrying out this mission and moving meaningfully towards healthy communities, this has meant a deeper partnership between the Public Health systems and homeless services. In the midst of the COVID-19 health crisis, Public Health came to the forefront to address the needs and challenges of the homeless population, a particularly vulnerable and often, high risk, population that did not have access to basic hygiene supplies to keep themselves safe. Homeless service providers relied heavily on guidance from PH to address immediate health needs and increase protective measures for sheltered and unsheltered persons and staff. During the first year of the pandemic, Public health worked with local Cities and the CoC along with designated outreach workers, provider agencies, mobile health units and medical volunteers. Outreach staff and COVID funding provided for the operation of hand washing stations, portable toilets, access to potable water, protective gear, testing and vaccine clinics.   This relationship carries forward with new initiatives to increase street health services and support.

Question 5

[50220.8(b)(3)(F)] Please select what actions your jurisdiction will take to ensure racial/ethnic/gender groups that are overrepresented among residents experiencing homelessness have equitable access to housing and services:

[50220.8(b)(3)(F)] Please select what actions your jurisdiction will take to ensure racial/ethnic/gender groups that are overrepresented among residents experiencing homelessness have equitable access to housing and services:
Ensuring those with lived experience have a role in program design, strategy development, and oversight
Developing workgroups and hosting training related to advancing equity

a. Please describe the most notable specific actions the jurisdiction will take regarding equity for racial/ethnic/gender groups.
In 2022, Sacramento was chosen to participate in the California Racial Equity Action Lab Community of Practice. The Sacramento CoC and County teamed up to develop three SMARTIE goals to address racial disparities within the homelessness system in Sacramento. Goal #1 was to engage persons with lived expertise in the CORE HUD Initiative to replace the VI-SPDAT with a new equitable assessment and prioritization tool. The second goal was to develop thresholds of representation for all committee recruitment processes, with consideration given to the inclusion of individuals aiming to have at least 50% be Black individuals and persons with lived experience and expertise. The second part of Goal 2 was to survey existing committee members of the CoC to understand the demographics more clearly prior to recruitment. The survey would include questions in regard to domestic violence survivors, persons with Lived Experience, race, ethnicity, and/or persons with disabilities. Goal 3 focused on addressing inequities where the gaps exist and prioritizing the Black Population by using the data from surveys to identify inequities in representation throughout the CoC. The Racial Equity Committee will review and analyze the recommendations and will present them to the CoC for adoption and implementation.

The Sacramento County is dedicated to focusing on its disparities to ensure that our system-wide approach is equitable. This work is at the heart of all of our programs and will continue to help us end homelessness.

Question 6

[50220.8(b)(3)(G)] My jurisdiction (e.g., City, County, CoC) has specific strategies to prevent exits to homelessness from **institutional settings** in partnership with the following mainstream systems:

Physical and behavioral health care systems and managed care plan organizations

Yes, informal partnering
Yes, leveraging funding

Public health system
Yes, informal partnering
Yes, leveraging funding

Criminal legal system and system for supporting re-entry from incarceration
Yes, formal partnering

Child welfare system
Yes, informal partnering

Affordable housing funders and providers
Yes, leveraging funding

Income support programs
Yes, informal partnering

Education system
Yes, informal partnering

Workforce and employment systems
Yes, informal partnering

Other (please specify)
No

a. Please describe the most notable specific actions the jurisdiction will take to prevent exits to homelessness from institutional settings
Sacramento County is working closely with managed care plans and other stakeholders to ensure a strong partnership between the County and the implementation of Cal-AIM. Cal-AIM represents a significant opportunity to infuse resources into our system to better address the service needs of people experiencing homelessness and leverage healthcare resources to support clients in preventing homelessness and ending homelessness. The Enhanced Care Management and Community Support expanded coverage through CalAIM (Medi-Cal) will now provide services to a person 90 days prior to release from jail to ensure adequate planning for a smooth transition that includes assessing housing needs and connecting them to resources.

During the COVID-19 pandemic partnerships were established with the local hospital systems to be able to refer clients exiting the hospital into shelter for COVID-19 isolation and prevention. The County continues to leverage funding from the hospitals to work on system level strategies to prevent exits from hospitals to homelessness.

Sacramento County is also working with community partners to support persons recently released from prison, who without the appropriate resources would find themselves unsheltered. Exodus Project, a program of St. Vincent de Paul Sacramento, offers spiritually based mentoring and resources for men and women of all faiths serving as a bridge of support during the tenuous transition from incarceration back into the community. Exodus Project also offers practical support with housing, food, transportation, legal services, and employment. Beginning in January 2021, Exodus Project has collaborated with the County of Sacramento and local provider, Sacramento Self-Help Housing to provide interim housing and wrap-around services to Exodus clients. With this expansion of services, Exodus Project offers returning citizens a safe and sober home for three to six months, case management, employment services, and long-term

housing placement.

Lastly, the Landlord Engagement and Assistance Program (LEAP) is designed to provide housing support and landlord connections to those living in shelters and/or in unsheltered locations throughout Sacramento County. Its purpose is to increase positive exits to housing from both sheltered and unsheltered homelessness, and decrease the time spent homeless while searching for a more permanent and stable place to live. LEAP services have no restrictions around eligibility and will be available to support the reentry population to quickly and permanently transition them into permanent housing through a variety of ways and programs including possibilities presented through Coordinated Entry.

Question 7

[50220.8(b)(3)(H)] Specific and quantifiable **systems improvements** that the applicant will take to improve the delivery of housing and services to people experiencing homelessness or at risk of homelessness, including, but not limited to, the following:

(I) Capacity building and workforce development for service providers within the jurisdiction, including removing barriers to contracting with culturally specific service providers and building the capacity of providers to administer culturally specific services.
Successful implementation of the newly developed Sacramento local homeless action plan relies on a healthy workforce and support from the broader community. During the COVID-19 pandemic, homeless response system staff at all levels of leadership and stature demonstrated incredible resilience on the frontlines with an all-hands-on-deck approach to ensure necessary services for the community's most vulnerable residents. Despite the tremendous show of commitment from the homeless provider community during COVID, higher turnover rates and difficulty filling vacancies has become commonplace. As the community seeks to adapt to its new post-pandemic normal, there is a concern that the response system will continue to lose workers through compassion fatigue, burnout, and competition with higher-paying industries.

Sacramento County and its partners seek to reinvigorate service providers, the workforce and workplace culture to retain and advance current staff while leveraging position vacancies to attract an increasingly diverse workforce more reflective of participants being served from historically under-resourced communities, including persons with lived experience. Embracing workforce strategies that support employees from under-resourced communities improves the workplace culture for all staff. This strategy also seeks to engage trusted community organizations who may not provide direct homeless services but would make great partners to increase awareness and access to this expansion of homelessness services. Finally, this strategy seeks to work with homeless service providers, faith-based, and grassroots organizations to develop community education strategies and volunteer opportunities to engage the community at-large in the implementation of these solutions.

(II) Strengthening the data quality of the recipient's Homeless Management Information System.
As the lead agency for the Sacramento CoC, Sacramento Steps Forward (SSF) oversees HMIS for the continuum. With designated HMIS infrastructure funding in the first round of HHAP, they were able to improve the infrastructure to support the HMIS system and bring on additional HMIS staff. As HMIS usage continues to grow and the CoC continues to bring more organizations into HMIS, the need for staffing and funding will also continue to grow to ensure accurate data. Additional funding is being requested from HHAP-3 from SSF to support our HMIS and Data system. SSF's HMIS/Analytics team has developed system wide goals that include:

1.   Appropriately staff HMIS to meet the needs of the CoC, HUD, and partners.
2.   Improve communication and coordination with partner agencies to determine their needs and Key Performance Measures.

3.   Improve the amount, quality and accuracy of data in HMIS
4.   Improve the training, support, and user experience for HMIS end-users
5.   Increase the representation of unsheltered individuals who are not connected to services in HMIS.
6.   Create methods for integrating other data sources into HMIS.
7.   Investigate and recommend alternative scoring for NOFO competition (outputs vs outcomes)
8.   Improve data sharing among agencies to aid in housing clients

(III) Increasing capacity for pooling and aligning housing and services funding from existing, mainstream, and new funding.
Sacramento County is in the process of implementing a new landlord engagement program, LEAP. Landlord partners are essential to the success of the homeless crisis response system, both to support and prevent households who are facing eviction, as well as to increase access to housing options in the rental market that might otherwise not be available to people experiencing homelessness. LEAP has been designed to provide housing support and landlord connections to those living in shelters and/or in unsheltered locations throughout Sacramento County. Its purpose is to increase positive exits to housing from both sheltered and unsheltered homelessness, and decrease the time spent homeless while searching for a more permanent and stable places to live. LEAP will be a robust and flexible system for working with landlords, social service providers, and the local housing authority to quickly and permanently re-house people experiencing homelessness. The services provided will support intensive landlord engagement, housing navigation assistance both in and outside of the coordinated entry system, case management and collaboration with community stakeholder to increase movement into other programs and housing.

(IV) Improving homeless point-in-time counts.
Essential community supports for the unsheltered Point-In-Time (PIT) count include partnership on identifying locations where people living on the streets are sleeping shortly before the count (pre-count mapping) and on helping recruit volunteers to conduct the count and surveys of people experiencing homelessness on count night(s). As the MCPs begin delivering Cal-AIM services through their supportive services partners, sharing information about where their unsheltered members sleep overnight will be very helpful for future counts- this can be accomplished through requiring data entry of location information into HMIS by contracted providers, as well as participation in PIT-specific location data collection outside of HMIS. Additionally, encouraging staff to participate as volunteers, and also spreading the call for volunteers across networks will also be very helpful.
To better coordinate and contribute in a meaningful way, MCP will be encouraged to participate as members of the CoC Board, the CoC Point In Time Committee, and other CoC committees. This ensures ongoing commitments and regular contributions of information and support, going beyond responding to one-time pushes for information or volunteer recruitment messaging.

(V) Improving coordinated entry systems to strengthen coordinated entry systems to eliminate racial bias, to create a youth-specific coordinated entry system or youth-specific coordinated entry access points, or to improve the coordinated entry assessment tool to ensure that it contemplates the specific needs of youth experiencing homelessness.
Sacramento County is an active partner in the Coordinated Entry System. All county funded outreach navigators use HMIS to track and move clients into housing programs. Alternatively, the County utilizes the Coordinated Entry System for entry into many County programs including the CalWORKs Housing Support Program, Bringing Families Home and numerous PSH programs administered by County Behavioral Health Services.   In 2022, the Sacramento County Board of Supervisors authorized a three-year, $3 million dollar investment in the development of a Coordinated Access System (CAS) to create a 24/7 centralized access point for all Sacramento County residents in a housing crisis This new approach will utilize the 211 helpline to triage callers and connect them to Coordinated Access Navigators to immediately address and resolve issues. SSF, the City of Sacramento and the smaller cities within the County are also investing in this reformative strategy to provide consistent access to immediate problem-solving and emergency assistance for people experiencing a housing crisis.

Sacramento County lacks a fully developed, community-wide coordinated access system. The pathway an individual or family follows to initially connect with crisis services to address a housing need varies widely and is often siloed, inhibiting access to the broader complement of community homeless crisis response services and rehousing assistance. The response to these individuals and households is piecemeal and relies on various data systems with limited information sharing creating challenges for those needing an effective, coordinated, and timely response.

While the Sacramento CoC established a Coordinated Entry System (CES) in 2016 in response to system evaluations and to satisfy HUD requirements, the Sacramento CES is limited in scope and scale and has no clear entry point. In 2022, the Sacramento Board of Supervisors authorized a three-year, $3 million dollar investment in the development of a Coordinated Access System (CAS) to create a 24/7 centralized access point for all Sacramento County residents in a housing crisis. CAS will utilize the 211 helpline to triage callers and connect them to Coordinated Access Navigators to immediately address and resolve issues. SSF, the City of Sacramento and the smaller cities within the County are also investing in this reformative strategy to provide consistent access to immediate problem-solving and emergency assistance for people experiencing a housing crisis. The CAS will offer immediate screening and housing problem-solving to help people avoid homelessness or, if homelessness cannot be avoided, the CAS will help people navigate shelter options and quickly access shelter when available.

Question 8

*Responses to these questions are for informational purposes only.

What **information, guidance, technical assistance, training, and/or alignment of resources and programs** should Cal ICH and other State Agencies prioritize to support jurisdictions in progressing towards their Outcome Goals, Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness, and/or would otherwise help strengthen local partnerships, coordination, planning, and progress toward preventing and ending homelessness?

Information, Guidance, and Technical Assistance
Technical assistance related to goal setting (generally)

Alignment of Resources and Programs

In the space below, please describe what Cal ICH and other State Agencies should prioritize related to alignment of resources and programs, strengthening partnerships and collaborations, or any other ways that State can support communities' progress:

Untitled
Alignment across State agencies providing funding and resources should be prioritized so that jurisdictions are not having to submit one thing for one agency and something completely different for another agency.

Part IV. Funding Plan Strategic Intent Narrative

Question 1

Eligibe Use 1

Eligible Use Category Intended to be Supported with HHAP-4
8. Interim sheltering (new and existing)

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)
75.00%

Approximate % of TOTAL HHAP-4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)
0.00%

Activities to be Supported with HHAP-4
Continued investment in emergency shelter expansion: 21 beds in family shelter, 40 beds across scatter site shelter, 24/7 operations at single adult shelter and support of the County's sanctioned encampment program.

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?
Emergency, low-barrier shelter beds for individuals and couples and adults with minor children continues to be a significant need in Sacramento County. These shelter beds will serve highly vulnerable individuals through the removal of barriers to shelters such as pets, partners, and possessions and provide shelter, meals, case management, and connections to behavioral health services, benefit acquisition and re-housing.

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?
The County will use HHAP funding for a variety of activities that complement existing efforts and closes identified gaps in shelter and rehousing capacity. In making these investments, the County carefully considered the one-time nature of HHAP funding and explored ways to leverage and complement existing programs and efforts funded by local General Fund dollars. By building on existing programmatic infrastructure in impactful programs, administrative efficiencies are achieved.

Table 7. Demonstrated Need

# of available shelter beds
1,862

# of people experiencing unsheltered homelessness in the homeless point-in-time count
6,664

Shelter vacancy rate (%) in the summer

months
26.00%

**Shelter vacancy rate
(%) in the winter
months**
17.00%

**% of exits from
emergency shelters to
permanent housing
solutions**
26.00%

Describe plan to connect residents to permanent housing.
Staff at each of the County funded shelters and interim housing programs works with clients to expand income, assess for housing qualifications for permanent supportive housing or other specialty housing programs, like Emergency Housing Vouchers, and then work with clients to identify potential housing options, including creative solutions with roommates, family, etc. These efforts will be further expanded with local initiatives to incentivize landlord participation in the housing choice voucher program and a county-led landlord engagement and housing retention program, all aimed at further utilization of existing housing resources in addition to new housing units coming online.

Eligibe Use 2

**Eligible Use Category Intended to be Supported
with HHAP-4**
7. Prevention and diversion

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)
10.00%

Approximate % of TOTAL HHAP-4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)
10.00%

Activities to be Supported with HHAP-4
Prevention and Diversion for Transition -Age Youth 18-24. Youth HHAP funds will be utilized for prevention and rehousing activities. Prevention funds will be used to increase the youth support funds and expand capacity to support additional youth.

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?
The Sacramento community continues to make strides in its youth system of care. HHAP funding will complement youth sheltering activities by offering both diversion assistance for those who can avoid homelessness altogether and for additional housing location services and rehousing subsidies for youth experiencing homelessness in and out of the shelter.

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?
HHAP funding for Prevention and Diversion complements existing efforts and close identified gaps in our youth system of care. In making these investments, the County carefully considered the one-time nature of HHAP funding and explored ways to leverage and complement existing programs and efforts that were currently also funded by General Fund and Federal dollars. By building on existing programmatic

infrastructure in impactful programs, administrative efficiencies are achieved.

Eligibe Use 3

Eligible Use Category Intended to be Supported with HHAP-4
3. Street outreach

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)
10.00%

Approximate % of TOTAL HHAP-4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)
0.00%

Activities to be Supported with HHAP-4
HHAP-4 funding will continue to support Encampment Outreach which provides 4.0 FTE Outreach Navigation staff and $100,000 in problem solving funds.

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?
With an increase in unsheltered homelessness in our community, seen most recently in our Point-In-Time Count, the Encampment Outreach program engages individuals living unsheltered to understand their immediate and long-term needs and to develop an individualized plan to identify a practical and acceptable pathway to services, shelter and permanent housing.

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in Part I)?
The County will use HHAP funding for encampment outreach that complement existing efforts and close identified gaps in reaching our unsheltered population. In making these investments, the County carefully considered the one-time nature of HHAP funding and explored ways to leverage and complement existing programs and efforts. By building on existing programmatic infrastructure in impactful programs, administrative efficiencies are achieved.

Eligibe Use 4

Eligible Use Category Intended to be Supported with HHAP-4
10. Administrative (up to 7%)

Approximate % of TOTAL HHAP-4 ALLOCATION to be sed on this Eligible Use(%)
5.00%

Approximate % of TOTAL HHAP-4 ALLOCATION to be used under this Eligible Use as part of the Youth Set Aside? (%)
0.00%

Activities to be Supported with HHAP-4
Indirect cost to administer and monitor HHAP funds

How is this a strategic use of HHAP-4 resources that will address needs and gaps within the homelessness response system?
This activity supports the County's role in oversight and implementation of the Local Homelessness Action Plan (LHAP).

How were these decisions to invest HHAP-4 into these activities informed by the planned uses of other state, local, and/or federal funding sources (as documented in the Landscape Analysis in

Part I)?
Funding for administrative expenses is difficult to secure outside of resources earmarked for such expenses.

Question 2

Please describe how the planned investments of HHAP-4 resources and implementation of the activities to be supported will:

Help drive progress toward achievement of the Outcome Goals and Goals for Underserved Populations and Populations Disproportionately Impacted by Homelessness (as identified in Part II above):
In 2021, the Sacramento CoC created The Racial Equity Committee. This body conducted a community analysis including quantitative and qualitative data that identified contributing factors that highlighted a wide range of disparities that culminated into an action plan titled, The Findings & Recommendations from the CoC Racial Equity Committee. Key report findings included: disparities in access to homeless services, undercounting and poor data collection within historically under-resourced communities, negative impacts of racial biases across the system including the assessment and prioritization processes for the allocation of resources, implementation of a trauma-informed and racial equity approach to engage landlords to reduce historical discriminatory tenant leasing practices, and a lack of racial/ethnic, and lived expertise participation across all levels of the homelessness workforce.

While this work is happening throughout the CoC, it is finding its home in the HUD CORE Racial Equity team. This team is foundational in this approach and has a rich, diverse representation of the most impacted persons experiencing homelessness in Sacramento. This team is made up of 35% of persons with lived expertise and 66% of whom identify as Black, Indigenous and people of color. In addition to Persons with Lived Expertise, the team is also made up of persons identifying as LGBTQIA+, domestic violence survivors, TAY youth providers, veterans, outreach providers, seniors, coordinated entry representatives, housing providers, people living with disabilities, and justice impacted folks. Yet, the team is aware that there is a gap within the Indigenous community, and it is the goal of the team to engage Wilton Rancheria Tribal members to join by July 2022.

Help address racial inequities and other inequities in the jurisdiction's homelessness response system:
In 2022, Sacramento was chosen to participate in the California Racial Equity Action Lab Community of Practice. The Sacramento CoC and County teamed up to develop three SMARTIE goals to address racial disparities within the homelessness system in Sacramento. Goal #1 was to engage persons with lived expertise in the CORE HUD Initiative to replace the VI-SPDAT with a new equitable assessment and prioritization tool. Goal #2 was to develop thresholds of representation for all committee recruitment processes, with consideration given to the inclusion of individuals aiming to have at least 50% be Black individuals and persons with lived experience and expertise. The second part of Goal 2 was to survey existing committee members of the CoC to understand the demographics more clearly prior to recruitment. The survey would include questions in regards to domestic violence survivors, persons with Lived Experience, race, ethnicity, and/or persons with disabilities. Goal 3 focused on addressing inequities where the gaps exist and prioritizing the Black Population by using the data from surveys to identify inequities in representation throughout the CoC. The Racial Equity Committee will review and analyze the recommendations and will present them to the CoC for adoption and implementation. American Indian or Alaska Native (Indigenous) communities are 4 times more likely to experience homelessness in Sacramento and suffer a 13% return to homelessness after exiting homelessness to permanent housing. Due to these significant disparities, the Sacramento CoC has chosen to specifically target these groups with an trauma-informed approach. In February 2022, the Wilton Rancheria Tribe passed a Tribal resolution to join the Sacramento CoC. This is a historic partnership between the two entities and is supported by the Racial Equity Action Plan. Wilton Rancheria Tribe's Housing department is serving as an

access point for Coordinated Entry and will be utilizing HMIS by the end of June, 2022. The goal of the CoC is to incorporate Wilton Rancheria Tribal Members into every committee to elevate Indigenous voices. Currently, Wilton Rancheria Tribal members are engaged in the work of the Homeless Youth Task Force that is writing and applying for the Youth Homelessness Demonstration Project. The Sacramento CoC is also recruiting Indigenous youth to participate in this grant process.

Other notable work has begun with prioritizing families identifying as Black/African American. In Sacramento, persons identifying as Black/African American are 3 times more likely to experience homelessness. Due to this disparity, the Sacramento CoC collaborated with PLE's, outreach staff, community partners, Wilton Rancheria, CORE HUD Equity Team, and the Racial Equity Committee to design a more equitable prioritization tool for families. The formation of this tool was based in trauma informed practices and targeted families identifying as Black/African American seeking permanent housing. The goal of this pilot tool was to address reducing the number of persons experiencing homelessness for the first time and on a daily basis. This tool will serve as the foundation for the replacement of the VISPDAT tool in Sacramento. Culturally responsive training and guidance is in development and will be provided to all administering the tool.

Be aligned with health and behavioral health care strategies and resources, including resources of local Medi-Cal managed care plans:
Sacramento County is working closely with managed care plans and other stakeholders to ensure a strong partnership between the County and the implementation of Cal-AIM. Cal-AIM represents a significant opportunity to infuse resources into the system to better address the service needs of people experiencing homelessness and leverage healthcare resources to support clients in preventing homelessness and ending homelessness. The Enhanced Care Management and Community Support expanded coverage through CalAIM (Medi-Cal) will now provide services to a person 90 days prior to release from jail to ensure adequate planning for a smooth transition that includes assessing housing needs and connecting them to resources.

Support increased exits to permanent housing among people experiencing homelessness:
The LHAP Strategy of Increase Permanent Housing Opportunities seeks to accomplish the following which will support increased exits to permanent housing:
A. Increase rehousing assistance and improve access to existing and new units in market and subsidized programs.
B. Increase the stock of permanent supportive housing units and other dedicated affordable housing units for people experiencing homelessness.
C. Develop a regional landlord engagement partnership program to increase the number of participating landlords across all homelessness rehousing programs.

Certification

I certify that all information included in this Application is true and accurate to the best of my knowledge.
Yes

Table 1. Landscape Analysis of Needs and Demographics		
	People Experiencing Homelessness	**Source and Date Timeframe of Data**
Population and Living Situations		
TOTAL # OF PEOPLE EXPERIENCING HOMELESSNESS	17,355	2019 Point-In-Time (PIT) Unsheltered Count and 2021 Housing Inventory Count (HIC) Sheltered (annualized)
# of People Who are **Sheltered** (ES, TH, SH)	9,557	CY 2021 HMIS Data (adjusted and annualized)
# of People Who are **Unsheltered**	7,798	2019 Unsheltered Count and 2021 HIC Sheltered (annualized and adjusted)
Household Composition		
# of Households **without Children**	10,122	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella Performance Module (annualized)
# of Households with **At Least 1 Adult & 1 Child**	1,171	Source derived from above "Population and Living Situations" estimates (annualized)
# of Households with **Only Children**	95	Source derived from above "Population and Living Situations" estimates (annualized)
Sub Populations and Other Characteristics		
# of Adults Who are Experiencing **Chronic Homelessness**	3,495	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of Adults Who are Experiencing **Significant Mental Illness**	3,211	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)

# of Adults Who are Experiencing **Substance Abuse** Disorders	1,583	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)
# of Adults Who are **Veterans**	1,094	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of Adults with **HIV/AIDS**	254	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)
# of Adults Who are **Survivors of Domestic Violence**	4,001	Source derived from above "Population and Living Situations" estimates and 2019 PIT Count (annualized)
# of **Unaccompanied Youth (under 25)**	1,464	Source derived from above "Population and Living Situations" estimates (annualized)
# of **Parenting Youth (under 25)**	192	Source derived from above "Population and Living Situations" estimates (annualized)
# of People Who are **Children of Parenting Youth**	304	Source derived from above "Population and Living Situations" estimates (annualized)
Gender Demographics		
# of **Women/Girls**	8,268	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of **Men/Boys**	8,907	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)

# of People Who are **Transgender**	108	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Gender Non-Conforming**	71	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
Ethnicity and Race Demographics		
# of People Who are **Hispanic/Latino**	3,039	Source derived from above "Population and Living Situations" estimates and June 2021 CoC Racial Equity Committee Draft Action Plan (annualized)
# of People Who are **Non-Hispanic/Non-Latino**	14,316	Source derived from above "Population and Living Situations" estimates and June 2021 CoC Racial Equity Committee Draft Action Plan (annualized)
# of People Who are **Black or African American**	6,810	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Asian**	278	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **American Indian or Alaska Native**	479	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Native Hawaiian or Other Pacific Islander**	286	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)

# of People Who are **White**	8,504	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)
# of People Who are **Multiple Races**	960	Source derived from above "Population and Living Situations" estimates and FY 2021 Stella P (annualized)

Table 2. Landscape Analysis of People Being Served

	Permanent Supportive Housing (PSH)	Rapid Rehousing (RRH)	Transitional Housing (TH)	Internn Housing or Emergency Shelter (IH / ES)	Diversion Services and Assistance (DIV)	Homelessness Prevention Services & Assistance (HP)	Outreach and Engagement Services (O/R)	Other: [Identify]	Source(s) and Timeframe of Data
Household Composition									
# of Households **without Children**	5,101	5,503	778	6,934	6,279	3,316	4,719	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Households with **At Least 1 Adult & 1 Child**	537	469	106	589	682	437	310	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Households with **Only Children**	0	51	16	48	75	18	7	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
Sub-Populations and Other Characteristics									
# of Adults Who are Experiencing **Chronic Homelessness**	0	1,921	0	3,318	0	0	3,480	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are Experiencing **Significant Mental Illness**	0	1,323	198	1,666	1,550	894	1,109	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are Experiencing **Substance Abuse** Disorders	0	652	98	821	764	441	547	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are **Veterans**	725	635	121	543	665	390	395	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults with **HIV/AIDS**	0	104	16	132	122	70	88	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of Adults Who are **Survivors of Domestic Violence**	1,671	1,761	264	2,219	2,064	1,119	1,476	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of **Unaccompanied Youth (under 25)**	279	740	198	783	930	226	369	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of **Parenting Youth (under 25)**	73	99	19	79	129	52	25	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Children of Parenting Youth**	175	238	46	190	310	130	60	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
Gender Demographics									
# of **Women/Girls**	2,457	2,539	409	3,191	3,075	1,707	2,055	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of **Men/Boys**	4,317	4,461	718	5,607	5,404	2,999	3,612	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Transgender**	69	71	11	89	86	48	57	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Gender Non-Conforming**	25	26	4	33	32	17	21	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
Ethnicity and Race Demographics									
# of People Who are **Hispanic/Latino**	1,202	1,242	200	1,561	1,505	835	1,005	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Non-Hispanic/Non-Latino**	5,666	5,855	943	7,358	7,093	3,936	4,740	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021

# of People Who are **Black or African American**	2,695	2,784	448	3,500	3,373	1,872	2,254	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Asian**	110	114	18	143	138	76	92	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **American Indian or Alaska Native**	190	196	32	246	237	132	159	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Native Hawaiian or Other Pacific Islander**	113	117	19	147	142	79	95	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **White**	3,380	3,493	562	4,390	4,232	2,349	2,828	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021
# of People Who are **Multiple Races**	380	393	63	493	476	264	318	0	Annualized estimate need: Source derived from "Population and Living Situations" estimates in Table 1 and FY 2021 Stella Performance Module (Stella P) Resources needed from system modeling, Calendar Year (CY) 2021

Table 3. Landscape Analysis of State, Federal and Local Funding

Funding Program (choose from dropdown options)	Fiscal Year (select all that apply)	Total Amount Invested into Homelessness Interventions	Funding Source*	Intervention Types Supported with Funding (select all that apply)	Brief Description of Programming and Services Provided	Populations Served (please "x" the appropriate population[s])
CalWORKs Housing Support Program (HSP) - via CDSS	FY 2022-2023	$11,871,341	State Agency	Rental Assistance; Permanent Supportive and Service-Enriched Housing; Diversion and Homelessness Prevention; Systems Support Activities	Housing stability for CalWORKs families experiencing homelessness. Provides temporary shelter, help with move in cost, short to medium term rental subsidies and wraparound case management.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; People Exp Severe Mental Illness; People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; X Children of Parenting Youth; Other
Emergency Solutions Grants (ESG) - via HUD	FY 2022-2023	$269,088	Federal Agency	Non-Congregate Shelter/ Interim Housing; Rental Assistance	Project Roomkey - Preventative and medical isolation motel units during the COVID-19 pandemic. Shelter, food, case management and re-housing support.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; X People Exp Severe Mental Illness; X People Exp Substance Abuse Disorders; X Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; X Other
Community Development Block Grant - CV (CDBG-CV) - via HUD	FY 2022-2023	$5,064,411	Federal Agency	Non-Congregate Shelter/ Interim Housing; Rental Assistance	Project Roomkey - Preventative and medical isolation motel units during the COVID-19 pandemic. Shelter, food, case management and re-housing support.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; X People Exp Severe Mental Illness; X People Exp Substance Abuse Disorders; X Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; X Other
Homeless Housing, Assistance and Prevention Program (HHAP) - via Cal ICH	FY 2022-2023	$6,066,945	State Agency	Non-Congregate Shelter/ Interim Housing; Systems Support Activities; Rental Assistance; Administrative Activities; Diversion and Homelessness Prevention; Outreach and Engagement	Provides outreach and engagement, prevention and diversion, shelter/interim housing, rental assistance, and system supports to reduce and end homelessness for individuals and families.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: People Exp Chronic Homelessness; People Exp Severe Mental Illness; People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; Other
Bringing Families Home (BFH) - via CDSS	FY 2022-2023	$1,305,000	State Agency	Rental Assistance; Permanent Supportive and Service-Enriched Housing	Provides housing services to families involved in the child welfare system by providing one-time assistance, RRH, PSH and connections to other housing programs.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: People Exp Chronic Homelessness; People Exp Severe Mental Illness; People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; X Other (Child Welfare system involved)
Housing and Disability Advocacy Program (HDAP) - via CDSS	FY 2022-2023	$4,725,004	State Agency	Systems Support Activities; Administrative Activities	Assist homeless, disabled individuals apply for disability benefit programs.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; X People Exp Severe Mental Illness; X People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; X Other
Home Safe - via CDSS	FY 2022-2023	$2,893,499	State Agency	Outreach and Engagement; Rental Assistance	Support the safety and housing stability of individuals involved in Adult Protective Services (APS) who are experiencing homelessness.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: People Exp Chronic Homelessness; People Exp Severe Mental Illness; People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; X Other (APS involved)
Local General Fund	FY 2022-2023	$26,423,329	Local Agency	Non-Congregate Shelter/ Interim Housing; Diversion and Homelessness Prevention; Rental Assistance; Outreach and Engagement; Permanent Supportive and Service-Enriched Housing; Administrative Activities	Provides outreach and engagement, prevention and diversion, shelter/interim housing, rental assistance, and system supports to reduce and end homelessness for individuals and families.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; X People Exp Severe Mental Illness; X People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; X Unaccompanied Youth; X Parenting Youth; X Children of Parenting Youth; Other
HOME - American Rescue Plan Program (HOME-ARP) - via HUD	FY 2022-2023	$37,351,082	Federal Agency	Non-Congregate Shelter/ Interim Housing; Outreach and Engagement; Systems Support Activities; Administrative Activities	Provides outreach and engagement, prevention and diversion, shelter/interim housing and system supports to reduce and end homelessness for individuals and families.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; People Exp Severe Mental Illness; People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; Other
Other (enter funding source under dotted line) — Mental Health Services Act (MHSA)	FY 2022-2023	$4,109,191	State Agency	Permanent Supportive and Service-Enriched Housing	Permanent support housing resources for adults experiencing homelessness with and at risk of serious mental health issues, and their families.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; X People Exp Severe Mental Illness; People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; Other
Other (enter funding source under dotted line) — Housing for a Healthy California (HHC)	FY 2022-2023	$3,300,300	State Agency	Rental Assistance	Supportive housing for chronically homeless individuals or those homeless and high-cost health care users.	X ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: X People Exp Chronic Homelessness; X People Exp Severe Mental Illness; X People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; Unaccompanied Youth; Parenting Youth; Children of Parenting Youth; Other
Other (enter funding source under dotted line) — State 2011 Realignment	FY 2022-2023	$1,838,586	State Agency	Systems Support Activities	Supportive housing for chronically homeless individuals or those homeless and high-cost health care users.	ALL PEOPLE EXPERIENCING HOMELESSNESS. TARGETED POPULATIONS: People Exp Chronic Homelessness; People Exp Severe Mental Illness; People Exp Substance Abuse Disorders; Veterans; People Exp HIV/ AIDS; X Unaccompanied Youth; X Parenting Youth; Children of Parenting Youth; X Other (Former Foster Youth)

Outcome Goa #1a Reducing the number of persons exper encing homelessness

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **10,969** total people accessing services who are experiencing homelessness annually, representing **522 more** people and a **5% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, and only update the fields in [brackets].

Goal Narrative:
This outcome goal assumes at least 5% increase over CY21 baseline, due to assumed increased capacity, access, and quality of services.

Baseline Data: Annual estimate of number of people accessing services who are experiencing homelessness	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people accessing services who are experiencing homelessness
10,447	522	5%	10,969

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*

DRAFT GOAL ASSUMPTIONS/RECOMMENDATIONS

Performance Period: 7/1/22 - 6/30/25

Outcome Goal Assumptions, Recommendations	Outcome Goal/Change by 6/30/25
NO CHANGE FROM HHAP 3: In general: # will increase from baseline based on movement toward more capacity, qualitative improvements leading to higher system utilization. Goal excludes homelessness prevention. Current: **estimated 45%** of people experiencing homelessness annually do not access system services (and are not present in HMIS data). An additional number do access services, but are do not have data entered in HMIS. Future: estimate 91% of people will use transformed system (full capacity, fidelity to evidence-based practices, qualitative improvements). Achievement of future state to occur post-June 2025, so assume % accessing services will *still be less than optimal goal* .	**NO CHANGE FROM HHAP #:** **Assume at least 5% increase (522 people)over CY21 baseline, due to assumed increased capacity, access, and quality of services.**

Outcome Goa #1b Reducing the number of persons exper encing homelessness on a da y bas s

Goal Statement:
By the end of the performance period, data for the **Sacramento City and County CoC** will show **5,664** total people experiencing unsheltered homelessness daily, representing **1,000 fewer** people and a **15% reduction** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:
Additional system investments and improvements are expected to result in a 15% reduction in unsheltered homelessness by Jan 2024 PIT count.

Baseline Data: Daily Estimate of # of people experiencing unsheltered homelessness	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	Change as % of Baseline	Target Daily Estimate of # of people experiencing unsheltered homelessness
6,664	1,000	15%	5,664

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*

Outcome Goal Assumptions, Recommendations	Outcome Goal/Change by January 2024 PIT Count
UPDATE/CHANGE FROM HHAP 3 (since now using 2022 PIT data vs 2019): still assume system improvements and additional capacity to rehouse will reduce PIT unsheltered count, but only by 15%. HHAP 4 instructions: "...applicants should enter the most recently completed unsheltered PIT count conducted by the CoC, even if it is still pending final confirmation from HUD." **2022 PIT Unsheltered estimate: 6,664 individuals** Annual gaps analysis estimate shows ~45% of all people who experience literal homelessness are unsheltered and cannot or do not access shelter.	**Assume 15% reduction in unsheltered homelessness due to system improvements, etc.**

To reduce to 2022 PIT by:

2764

41%

2024 PIT unsheltered goal (max):
3,900

Outcome Goa #2 Reducing the number of persons who become new y homeless

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **5,223** total people become newly homeless each year, representing **249 more** people and a **5% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:
Assumes modest increase of 5% over CY21 baseline (249 more people recorded as homeless for first time in HMIS) due to increased HMIS coverage and system use.

Baseline Data: Annual Estimate of # of people who become newly homeless each year	Outcome Goals July 1, 2022 - June 30, 2025		
	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people who become newly homeless each year
4,974	249	5%	5,223
	Describe Your Related Goals for		

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved*

Outcome Goal Assumptions, Recommendations	Outcome Goal/Change by 6/30/25
UPDATE/CHANGE: Change to 5% increase - assume new expanded access will likely increase "newly homeless" (even if not actually newly homeless). Conservative estimate since CY18 and CY19 were consistent with 4,974. State baseline data include people not otherwise present in HMIS data in prior 24 months. Future performance and rate of newly homeless will be influenced by increased HMIS coverage and system utilization.	**Assume modest increase of 5% over CY21 baseline (249 more people recorded as homeless for first time in HMIS) due to increased HMIS coverage and system use.** Improvement and reduction in the number of first time homeless from CY2021 is expected to occur starting in 2025, pending additional prevention, diversion, and rehousing capacity.

Outcome Goa #3 ncreas ng the number of peop e ex t ng homelessness nto permanent hous ng

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **2,729 total people** people exiting homelessness into permanent housing annually, representing **455 more** people and a **20% increase** from the baseline.

*Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

Goal Narrative:
Assume modest improvement of at least 10% over CY21 baseline (227 more people) due to additional system rehousing capacity, fidelity to evidence-based practices, and performance.

Outcome Goals July 1, 2022 - June 30, 2025

Outcome Goal Assumptions, Recommendations	Outcome Goal/Change by 6/30/25
CHANGE FROM HHAP 3 GOAL OF 10% INCREASE TO 20% INCREASE: assumes increased general rate of improvement and expected new capacity vs focus on change in baseline #'s, which are different year-to-year. CY21 PH outcomes of 2,274 is a 37% PH rate overall. This is down from 47% in CY20 and 41% in both CY18 & 19. Assume future increase due to increased RRH, PSH, Other dedicated PH AND increased	**Assume modest improvement of at least 20% over CY21 baseline (455 more people) due to additional system rehousing capacity, fidelity to evidence-based practices, and performance.**

Baseline Data: Annual Estimate of # of people exiting homelessness into permanent housing	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people exiting homelessness into permanent housing
2,274	455	20%	2,729
Describe Your Related Goals for			

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*

Outcome Goal #4: Reducing the length of time persons remain homeless

	Outcome Goal Assumptions, Recommendations	Outcome Goal/Change by 6/30/25

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **175** days as the average length of time that persons are enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs annually, representing **16 more days** and a **10% increase** from the baseline.

Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

CHANGE FROM HHAP 3, which assumed 176 days or 13% increase based on strong trend line CY18 to CY20. For HHAP 4, assume smaller increase of 10% to account for CY20 to CY21 change.

Avg LoTH increased 20% from CY18 to CY20 (132 to 159 days) but increased just 2% from CY20 to CY21 (+3 days).

Assume additional system RRH, PSH, OPH capacity, fidelity to EBPs, and quality improvements will have a positive effect on avg LoTH. HOWEVER: in next 2-3 years (by 6/30/25) improvements will more likely only "bend the curve" resulting in lower increase in Avg LoTH than current trend, but not decrease compared to CY21 baseline given increased rates of disability, chronic homelessness, and worsening housing market conditions.

External drivers related to housing market conditions, availability of affordable housing, etc., may have counter-active and negating effects on system capacity increases and other improvements.

Further analysis needed to determine estimated overall Avg LoTH in fully transformed system operating within Sac housing and job market.

Assume 10% increase over CY21 baseline to 175 average days (16 day increase) which is .

Goal Narrative:
Assumes 10% increase over CY21 baseline to 175 average days (16 day increase), which is a lower rate of growth over a 3 year period than experienced over prior 3 years, due to expected system capacity and performance improvements.

Outcome Goals July 1, 2022 - June 30, 2025			
Baseline Data: Average length of time (in # of days) persons enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs	Change in # of Days	Change as % of Baseline	Target Average length of time (in # of days) persons enrolled in street outreach, emergency shelter, transitional housing, safehaven projects and time prior to move-in for persons enrolled in rapid rehousing and permanent housing programs
159	16	10%	175
Describe Your Related Goals for			

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*

Outcome Goal #5: Reducing the number of persons who return to homelessness within two years after exiting homelessness to permanent housing

	Outcome Goal Assumptions, Recommendations	Outcome Goal/Change by 6/30/25

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **10%** of people return to homelessness **within 6 months** after having exited homelessness to permanent housing, representing **72 more** people and a **67% increase** from the baseline.

Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

NO CHANGE FROM HHAP 3 expected increase to 10%. 6% returns after PH exit within 6 months only represents Jan-Jun returns, which may not be representative of full year patterns.

Recidivism improved from CY18 to CY20 and again in CY21, from 11% to 8% to 6%.

Unknown to what extent change from CY18 to CY21 was due to improved HMIS data quality and conditions related to COVID-19. **Assumption is lower rates were influenced by pandemic.**

Given above, more appropriate baseline is likely CY19 (11% returns, same as CY18).

Additional system capacity for HP, diversion, RRH, and PSH, along with practice and qualitative improvements, should generally increase stability and reduce returns from PH. However, the improvement may be relative, and only improvement over CY19.

Assume increase to 10% recidivism rate within 6 months which is more consistent with pre-pandemic rates, while also an improvement.

Goal Narrative:
The goal assumes an increase to 10% recidivism rate (return to homelessness within 6 months), which is more consistent with pre-pandemic rates and an improvement over CY2019 and CY2018 (11% each year). It is unknown to what extent improved HMIS data quality and conditions related to COVID-19 affected recidivism rates for CY2020 (6%) and CY2021 (8%). It is assumed that lower rates were positively influenced by conditions during the pandemic that are now less available, including emergency rental assistance, eviction moratoria, etc. Given this, stakeholders have set a goal relative to a more appropriate baseline (CY19), which represents an improvement that will be driven by additional system rehousing capacity, along with improvements driven by training, new practice and performance standards, and qualitative improvements reflected in the LHAP 1-Year Action Plan and City/County Partnership Agreement.

Outcome Goals July 1, 2022 - June 30, 2025			
Baseline Data: % of people who return to homelessness **within 6 months** after having exited homelessness to permanent housing	Change in % of People	Change as % of Baseline	Target % of people who return to homelessness within 6 months after having exited homelessness to permanent housing
6%	4%	67%	10%
Describe Your Related Goals for			

Total returners per baseline detail	143
Total returners at 10% of same # exiters as baseline for consistency:	215
	-72
Difference	

Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*

Outcome Goal #6: Increasing success of placements from street outreach

	Outcome Goal Assumptions, Recommendations	Outcome Goal/Change by 6/30/24

Goal Statement:
By the end of the performance period, HDIS data for the **Sacramento City and County CoC** will show **386** total people served in street outreach projects exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations annually, representing **[#] [fewer or more]** people and a **[%] [reduction or increase]** from the baseline.

Please be sure to copy and paste the goal statement from this application template to Cognito, only updating the fields in [brackets].

NO CHANGE FROM HHAP 3, pending clarification/data correction (state provided outcome of 32 in CY21 is low/wrong)

Nominal improvement CY18 to CY20 in baseline data.

Assume #/% will significantly improve based on new investments and expansion of SO and CA navigators, additional ES capacity/enhancements, and RRH/PSH capacity, and increased SO participation in HMIS.

Assume modest improvement by at least XX% (386 successful placements) over CY2020 baseline due to improved street outreach, rehousing capacity, and service engagement.

Goal Narrative:
Assume modest improvement by at least XX% (386 successful placements) over CY2020 baseline due to improved street outreach, rehousing capacity, and service engagement.

Outcome Goals July 1, 2022 - June 30, 2025			
Baseline Data: Annual # of people served in street outreach projects who exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations.	Change in # of People	Change as % of Baseline	Target Annual Estimate of # of people served in street outreach projects who exit to emergency shelter, safe haven, transitional housing, or permanent housing destinations.
32			

Describe Your Related Goals for	
Describe any underserved and/ or disproportionately impacted population(s) that your community will especially focus on related to this Outcome Goal and how this focus has been informed by data in your landscape assessment:	Describe the trackable data goal(s) related to this Outcome Goal: *Note: Meeting the trackable data goals for the underserved populations is not required for eligibility for Bonus Funds.*

Table 5. Strategies to Achieve Outcome Goals

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description Build and Scale a Streamline Coordinated Access System **Timeframe** 7/1/2022 - 6/30/2025 **Entities with Lead Responsibilities** Sacramento Continumm of Care, in partnership with the County of Sacramento and City of Sacramento **Measurable Targets** Increase dedicated coordinated access navigators to support diversion and system access.	☑ 1. Reducing the number of persons experiencing homelessness. ☑ 2. Reducing the number of persons who become homeless for the first time. ☑ 3. Increasing the number of people exiting homelessness into permanent housing. ☑ 4. Reducing the length of time persons remain homeless. ☐ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing. ☑ 6. Increasing successful placements from street outreach. ☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description Ensure Emergency Shelter and Interim Housing is Focused on Rehousing **Timeframe** 7/1/2022 - 6/30/2025 **Entities with Lead Responsibilities** City of Sacramento, County of Sacramento, Sacramento Housing and Redevelopment Agency **Measurable Targets** Increase emergency shelter, interim, and transitional housing full-service beds dedicated to rehousing.	☑ 1. Reducing the number of persons experiencing homelessness. ☐ 2. Reducing the number of persons who become homeless for the first time. ☑ 3. Increasing the number of people exiting homelessness into permanent housing. ☑ 4. Reducing the length of time persons remain homeless. ☐ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing. ☐ 6. Increasing successful placements from street outreach. ☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Strategy	Performance Measure to Be Impacted (Check all that apply)

Description	Performance Measure to Be Impacted (Check all that apply)
	☑ 1. Reducing the number of persons experiencing homelessness.
	☐ 2. Reducing the number of persons who become homeless for the first time.
Increase Permanent Housing Opportunities	☑ 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	☑ 4. Reducing the length of time persons remain homeless.
7/1/2022 - 6/30/2025	☑ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Entities with Lead Responsibilities	
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency	☑ 6. Increasing successful placements from street outreach.
Measurable Targets	☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.
Increase housing exits for households through landlord engagement and increased coordinated rehousing resources.	

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description	☑ 1. Reducing the number of persons experiencing homelessness.
	☑ 2. Reducing the number of persons who become homeless for the first time.
Expand Prevention and Diversion Programs	☑ 3. Increasing the number of people exiting homelessness into permanent housing.
Timeframe	☑ 4. Reducing the length of time persons remain homeless.
7/1/2022 - 6/30/2025	☑ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.
Entities with Lead Responsibilities	
City of Sacramento, County of Sacramento, Sacramento Continuum of Care, Sacramento Housing and Redevelopment Agency	☑ 6. Increasing successful placements from street outreach.
Measurable Targets	☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.
Increase availability of housing problem-solving and diversion services for all people engaged with the Coodinated Access system.	

Strategy	Performance Measure to Be Impacted (Check all that apply)
Description	☑ 1. Reducing the number of persons experiencing homelessness.
	☑ 2. Reducing the number of persons who become homeless for the first time.
Invest in Community Capacity Building and Training	☑ 3. Increasing the number of people exiting homelessness into permanent housing.

Timeframe
7/1/2022 - 6/30/2025

Entities with Lead Responsibilities
Sacramento Continumm of Care, in partnership with the County of Sacramento and City of Sacramento

Measurable Targets
Develop and provide educational materials that explains how to access services and navigate the homeless crisis response system.

permanent housing.

☑ 4. Reducing the length of time persons remain homeless.

☑ 5. Reducing the number of persons who return to homelessness after exiting homelessness to permanent housing.

☑ 6. Increasing successful placements from street outreach.

☑ Focused on equity goals related to underserved populations and populations disproportionately impacted by homelessness.

Table 6. Funding P an Strategic Intent

E g b e Use Category ntended to be Supported w th HHAP 4	Approx mate % o TOTAL HHAP 4 ALLOCAT ON to be sed on th s E g b e Use (%)	Approx ma e % o TOTAL HHAP 4 ALLOCAT ON to be used under th s E g ble Use as part of the Youth Set As de? (%)	Act v t es to be Supported w th HHAP 4	How s th s a strateg c use of HHAP 4 resources that w address needs and gaps w th n the homelessness response system?	How were these decis ons to invest HHAP 4 nto these act v t es nformed by the p anned uses of other state, oca , and/or federa und ng sources (as documented n the Landscape Ana ys s n Par t)?
8. Interim sheltering (new and existing)	75%	0%	Continued investment in emergency shelter expansion: 21 beds in family shelter, 40 beds across scatter site shelter, 24/7 operations at single adult shelter and support of the County's sanctioned encampment program.	Emergency, low-barrier shelter beds for individuals and couples and adults with minor children continues to be a significant need in Sacramento County. These shelter beds will serve highly vulnerable individuals through the removal of barriers to shelters such as pets, partners, and possessions and provide shelter, meals, case management, and connections to behavioral health services, benefit acquisition and re-housing.	The County will use HHAP funding for a variety of activities that complement existing efforts and closes identified gaps in shelter and rehousing capacity. In making these investments, the County carefully considered the one-time nature of HHAP funding and explored ways to leverage and complement existing programs and efforts funded by local General Fund dollars. By building on existing programmatic infrastructure in impactful programs, administrative efficiencies are achieved.
7. Prevention and diversion	10%	10%	Prevention and Diversion for Transition -Age Youth 18-24. Youth HHAP funds will be utilized for prevention and rehousing activities. Prevention funds will be used to increase the youth support funds and expand capacity to support additional youth.	The Sacramento community continues to make strides in its youth system of care. HHAP funding will complement youth sheltering activities by offering both diversion assistance for those who can avoid homelessness altogether and for additional housing location services and rehousing subsidies for youth experiencing homelessness in and out of the shelter.	HHAP funding for Prevention and Diversion complements existing efforts and close identified gaps in our youth system of care. In making these investments, the County carefully considered the one-time nature of HHAP funding and explored ways to leverage and complement existing programs and efforts that were currently also funded by General Fund and Federal dollars . By building on existing programmatic infrastructure in impactful programs, administrative efficiencies are achieved.
4. Services coordination	10%	0%	HHAP-4 funding will continue to support Encampment Outreach which provides 4.0 FTE Outreach Navigation staff and $100,000 in problem solving funds.	With an increase in unsheltered homelessness in our community, seen most recently in our Point-in-Time Count, the Encampment Outreach program engages individuals living unsheltered to understand their immediate and long-term needs and to develop an individualized plan to identify a practical and acceptable pathway to services, shelter and permanent housing.	The County will use HHAP funding for encampment outreach that complement existing efforts and close identified gaps in reaching our unsheltered population. In making these investments, the County carefully considered the one-time nature of HHAP funding and explored ways to leverage and complement existing programs and efforts. By building on existing programmatic infrastructure in impactful programs, administrative efficiencies are achieved.
10. Administrative (up to 7%)	5%	0%	Indirect cost to administer and monitor HHAP funds.	This activities supports the County's role in oversight and implementation of the Local Homelessness Action Plan (LHAP).	Funding for administrative expenses is difficult to secure outside of resources earmarked for such expenses.
Total:	100%	10%			

| E g b e Use Category ntended to be Supported w th HHAP 4 | Approx mate % o TOTAL HHAP 4 ALLOCAT ON to be sed on th s E g b e Use | Approx ma e % o TOTAL HHAP 4 ALLOCAT ON to be used under th s E g ble Use as part of the Youth Set As de? | Act v t es to be Supported w th HHAP 4 | How s th s a strateg c use of HHAP 4 resources that w address needs and gaps w th n the homelessness response system? | How were these decis ons to invest HHAP 4 nto these act v t es nformed by the p anned uses of other state, oca , and/or federa und ng sources (as documented n the Landscape Ana ys s n Par t)? |

Demonstra ed Need		
# of available shelter beds	1862	2022 HIC for year round ES
# of people experiencing unsheltered homelessness in the homeless point-in-time count	6664	The 2022 PIT Unsheltered Count is 6,664. The number of unsheltered people on Table 1 is an annualized number of 7,798, which is different than the PIT count. As Table 7 specifically requests the PIT number and the 2022 PIT is available, this figure it used here
Shelter vacancy rate (%) in the summer months	17% beds 26% units	average of June, July, Aug 2021 from Shelter Dashboard
Shelter vacancy rate (%) in the winter months	17% beds 6% units	average of Dec 2021, Jan & Feb 2022 from Shelter Dashboard
% of exits from emergency shelters to permanent housing solutions	23% beds 26% units	2021 annual summary from shelter dashboard bed and unit turnover
Describe plan to connect residents to permanent housing.		
Staff at each of the County funded shelters and interim housing programs works with clients to expand income, assess for housing qualifications for permanent supportive housing or other specialty housing programs, like Emergency Housing Vouchers, and then work with clients to identify potential housing options, including creative solutions with roomates, family, etc. These efforts will be further expanded with local initiatives to incentivize landlord participation in the housing choice voucher program and a county-led landlord engagement and housing retention program, all aimed at further utilization of existing housing resources in addition to new housing units coming online.		